2020 COURSE LIST Thru Aug 2020

- Course Types as follows:
  - C = Core Elective
  - E = Elective
  - ETH = Ethics
  - ETH/NAR = Meets the Biennial NAR Requirement
  - NMC = Annual Core Course
  - Courses beginning with "3" are one-time courses

- Blue Shade - Recent Permanent Courses
- Gold Shade - Recent One Time Courses
- PM = Property Management
- Course #'s beginning with 3 = One Time Courses

*ETH/NAR are those ethics courses that also are for NAR membership purposes

TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
1031 EXCHANGES - INCREASE YOUR EXPERTISE	21100182	3	E	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO		TAXATION	MC KISSOCK https://www.mckissock.com/real-estate/continuing	http://www.rld.state.nm.us/uploads/files/NM-1031%20Exchange	
1031 TAX DEFERRED EXCHANGES	21100011	4	C	LIVE	LYN CARTER ABQ; WILLIAM MC COY ABQ		TAXATION		http://www.rld.state.nm.us/uploads/files/1031TaxDeferredExchange	
1031 TAX DEFERRED EXCHANGES	30141081	4	C	LIVE						6/15/2016
1031 TAX DEFERRED EXCHANGES - EVERYTHING YOU NEED TO KNOW	21100181	3	E	LIVE	CARMIN DIFULVIO		TAXATION			3/11/2020
2015 SIOR SPRING WORLD CONFERENCE	30110551	2	E	LIVE						
2016 26TH ANNUAL REAL PROPERTY INSTITUTE	30011011	5	E	LIVE						4/20/2016
2016 SIOR SPRING WORLD CONFERENCE	30141061	4	E	LIVE						
2019 SIOR FALL WORLD CONFERENCE	30141411	6	E	LIVE						9/11/2019
2020 SIOR TRANSACT 360	30141421	3	E	LIVE						3/11/2020
25TH ANNUAL REAL PROPERTY INSTITUTE	30010921	6	D	LIVE						
26th ANNUAL REAL PROPERTY INSTITUTE	30011011	5	E	LIVE				CLE		10/19/2016
3.8% HEALTHCARE TAX: MYTHS AND FACTS	21010761	1	E	LIVE			RE LAW			
A TO Z OF INVESTMENT BASICS	21050431	4	C	LIVE	TODD CLARKE ABQ		FINANCE			
AAMODT SETTLEMENT: WATER RIGHTS	30020781	1	E	LIVE						10/18/2017
AANM 101 FAIR HOUSING & BEYOND (PM)	21060381	4	E	LIVE		PM	PRINCIPLES & PRACTICE			1/17/2018

	A	B	C	D	E	F	G	H	I	J	L
2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
18	AANM 102 MANAGEMENT OF RESIDENTIAL ISSUES (PM)	21060391	8	E	LIVE		PM	PROPERTY MGMT			1/17/2018
19	AANM 103 LEGAL RESPONSIBILITIES (PM)	21060401	4	E	LIVE		PM	PROPERTY MGMT			1/17/2018
20	AANM 104 RISK MANAGEMENT (PM)	21060411	4	E	LIVE		PM	PROPERTY MGMT			1/17/2018
21	AANM 105 FINANCIAL MANAGEMENT (PM)	21060421	8	E	LIVE		PM	PROPERTY MGMT			1/17/2018
22	AANM 10TH ANNUAL APARTMENT MARKET OUTLOOK (PM)	30141041	2	E	LIVE						
23	AANM 11TH ANNUAL APARTMENT MARKET OUTLOOK (AANM)(PM)	30060241	2	E	LIVE						5/18/2016
24	AANM 12TH ANNUAL APARTMENT MARKET OUTLOOK (AANM)(PM)	30060261	1	E	LIVE						3/815/2017
25	AANM 13TH ANNUAL APARTMENT MARKET OUTLOOK (AANM)(PM)	30060291	2	E	LIVE						6/13/2018
26	AANM Fair Housing: Yesterday, Today and Tomorrow (2019)(PM)	30020821	3	E	LIVE						
27	ABQ THE PLAN, NEW PROJECTS ANNOUNCEMENT	30140721	1	E	LIVE						
28	ACHIEVE 2013 - FOUR HOURS A DAY TO 100K	30130521	3	E Changed to Elective from TRAINING	LIVE						
29	ACRES OF DIAMONDS: FINDING TREASURE IN YOUR SPHERE OF INFLUENCE	30130671	2	E Changed to Elective from TRAINING	LIVE						
30	ADA and Your Website – Ensuring Compliance ON DEMAND	21010932	2	E	ON DEMAND	CLINTON LANIER		LAW			12/11/2019
31	ADA AND RELATED HANDICAP DISCRIMINATION LAW	21010021	4	C	LIVE	MARCIA RUSSELL ABQ (Expired/Retired)	PM	RE LAW			
32	ADVANCED CONCEPTS IN CONFLICT RESOLUTION AND COMMUNICATION SKILLS FOR RE PROFESSIONALS	30130511	2	E Changed to Elective from TRAINING	LIVE				Changed to Elective from TRAINING		
33	ADVANCED EMINENT DOMAIN AND VALUATION	30010801	6	E	LIVE						
34	ADVANCED EXCEL WIZARDY	21030311	4	E Changed to Elective from TRAINING	LIVE	TODD CLARKE ABQ		TECH	Changed to Elective from TRAINING		
35	ADVANCED INCOME PROPERTY ANALYSIS (PM)	22140131	8	C	LIVE	FRANK "CHIP" MEYERS SANTA FE (expired/retired)	PM	COMMERCIAL OR PROPERTY MANAGEMENT		http://www.rld.state.nm.us/uploads/files/15%20Chip%20Meyers%20(A	5/18/2016
36	ADVANCED MAP READING AND SURVEYS FOR THE RE PROFESSIONAL	22020011	8	C	LIVE	WILLIAM MC COY ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/AdvancedMapReadingSurv	

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
37	ADVANCED NEGOTIATION TECHNIQUES FOR BUYER'S AGENTS	21130561	6	E Changed to Elective from TRAINING	LIVE			SALES	Changed to Elective from TRAINING		
38	ADVANCED REAL ESTATE TAX PLANNING CONSIDERATIONS 2016	30110571	2	E	LIVE						
39	ADVANCED REAL ESTATE TAX PLANNING CONSIDERATIONS 2017	30110611	2	E	LIVE						8/16/2017
40	ADVANCED REAL ESTATE TAX PLANNING CONSIDERATIONS 2018 (CCIM)	30100211	2	E	LIVE						2/21/2018
41	ADVANCED REAL ESTATE TRANSACTIONS	30020771	6	C	LIVE						
42	ADVISING CLIENTS ON DISPOSITION AND TAX DEFERRAL ALTERNATIVES (1031 EXCHANGE)	30141401	1	E	LIVE	ONLINE		COMMERCIAL			7/10/2019
43	AEROTROPLIS - THE WAY WE LIVE NEXT - HOW MACRO LEVEL GLOBAL TRENDS WILL IMPACT ALBUQUERQUE	30140601	2	E	LIVE						
44	AFFORDABLE HOUSING OPPORTUNITIES FOR LOW TO MODERATE INCOME BUYERS	21050512	4	E	ON DEMAND	RICHARD GALLEGOS ABQ 11/30/22	PM	RE PP	MC KISSOCK https://www.mckissock.com/real-estate/continuing	http://www.rld.state.nm.us/uploads/files/00%20Affordable%20Housin	2/15/2017
45	AFFORDABLE HOUSING OPPORTUNITIES FOR LOW TO MODERATE INCOME BUYERS - SANTA FE	30050521	2	E	LIVE			RE PP			5/8/2019
46	Affordable Housings: Solutions for Homes and Financing (On Demand) (CE Shop)	21021072	3	E	ON DEMAND	JILL MALLOY CULPEPER, VA 3/19/22			THE CE SHOP https://www.theceshop.com/online-education/new-mexico/real		
47	AFTER TAX ANALYSIS OF INCOME PROPERTY (PM)	21405611	5	C	LIVE	FRANK "CHIP" MEYERS SANTA FE (expired/retired)	PM	COMMERCIAL OR PROPERTY MANAGEMENT		http://www.rld.state.nm.us/uploads/files/16%20Chip%20Meyers%20Af	
48	AGENCY LAW (PM)	21010051	4	C	LIVE	ROBERT DUNN SANTA FE (expired); RICHARD MARES SANTA FE; WILLIAM MC COY ABQ; LOU TULGA ABQ	PM	RE LAW		http://www.rld.state.nm.us/uploads/files/Agency.pdf	
49	AGENCY LAW (ONLINE)(PM)	21010042	4	C	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO	PM	RE LAW	MC KISSOCK https://www.mckissock.com/real-estate/continuing	http://www.rld.state.nm.us/uploads/files/NM-Agency%20Law	
50	AGENT SAFETY - DEFENSIVE DRIVING PROGRAM	21150001	2	E Changed to Elective from TRAINING	LIVE			TRAINING		http://www.rld.state.nm.us/uploads/files/Defensive%20Driving%20fo	1/17/2018
51	ALBUQUERQUE ZONING: WHAT EVERY REAL ESTATE BROKER SHOULD KNOW	21020591	4	E	LIVE	MICHAEL GLASS ABQ		PRINCIPLES & PRACTICE			
52	ALTERNATIVE COMMERCIAL REAL ESTATE FINANCING	22050011	3	E	LIVE	BRANDON CURTIS ABQ		FINANCE			
53	AMERICAN NATIONAL STANDARDS INSTITUTE (ANSI): SQUARE FOOTAGE METHOD OF MEASURING	21040111	4	C	LIVE			APPRAISAL		http://www.rld.state.nm.us/uploads/files/ANSI2014.pdf	
54	AN UNTAPPED RESOURCE: A TUTORIAL ON REAL ESTATE PHILANTHROPY	21020621	4	E	LIVE	VIC BRUNO ABQ		PRINCIPLES & PRACTICE			
55	ANATOMY OF A COMMERCIAL LEASE (PM)	20140931	8	C	LIVE	RICHARD GALLEGOS ABQ		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/Anatomy	

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
56	ANATOMY OF A COMMERCIAL LEASE - ONLINE (PM)	20140932	4	C	ON DEMAND	RICHARD GALLEGOS ABQ		COMMERCIAL	AVR+CE http://www.avrce.com	http://www.rld.state.nm.us/uploads/files/Anatomy	10/19/2016
57	ANATOMY OF A LISTING CONTRACT	21020651	4	C	LIVE	RICHARD CEDERBERG ABQ; JACK SHEEHAN PLACITAS		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/Anatomy	1/17/2018
58	ANATOMY OF A PURCHASE CONTRACT	21020031	4	C	LIVE	RICHARD CEDERBERG ABQ; MARKETTA DAMONTE ABQ; MICHAEL GLASS ABQ; BEVERLY HILTON ABQ; RICHARD MARES		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/Anatomy	
59	And the Beat Goes On- Pandemics & Seismic Events, CARNM	30150061	1	E	LIVE	ONE TIME		Other/ Commercial			8/12/2020
60	ANTI-TRUST AND REAL ESTATE	21010061	4	E	LIVE	MARCIA RUSSELL ABQ 11/30/19		RE LAW		http://www.rld.state.nm.us/uploads/files/Antitrust	
61	APPLIED PROFESSIONAL STANDARDS (CARNM)	30141061	3	ETH	LIVE						8/19/2015
62	APPLIED PROFESSIONAL TRAINING STANDARDS	21120291	3	ETH	LIVE	DEBORAH DAVIS ABQ		ETHICS		http://www.rld.state.nm.us/uploads/files/00%20Applied	2/15/2017
63	APPRAISAL PROCESS FOR REAL ESTATE PROFESSIONALS	21040011	4	E	LIVE			APPRAISAL		http://www.rld.state.nm.us/uploads/files/NM-	
64	APPRAISAL PROCESS FOR REAL ESTATE PROFESSIONALS (ONLINE)	21040092	4	E	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO		APPRAISAL	MC KISSOCK https://www.mckissock.com/real-	http://www.rld.state.nm.us/uploads/files/NM-	
65	ARTITECTURE - ALBUQUERQUE ARCHITECTURAL STYLES AND DESIGN TRENDS	30090341	2	E Changed to Elective from TRAINING	LIVE						3/11/2020
66	Assistance Animals and Fair Housing (on demand) (CE Shop) (PM)	21021082	4	E	ON DEMAND	JILL MALLOY - CULPEPER, VA		Fair Housing	THE CE SHOP https://www.thecesshop.com/online-education/new-		5/8/2019
67	ATTRIBUTES OF A VA LOAN	21050511	2	E	LIVE	WES MOORE ABQ (expired)		FINANCE		http://www.rld.state.nm.us/uploads/files/00%20Attributes	2/15/2017
68	Avoiding Deceptive Practices (home study Kaplan)	21021041	4	E	Home Study	RICHARD GALLEGOS ABQ		Principles and Practice	KAPLAN https://www.kapre.com		5/8/2019
69	AVOIDING DECEPTIVE PRACTICES (ON DEMAND)	21021042	4	E	ON DEMAND	RICHARD GALLEGOS ABQ		Principles and Practice	KAPLAN https://www.kapre.com		9/11/2019
70	AVOIDING DECEPTIVE PRACTICES (LIVE)	21021071	4	E	LIVE	RICHARD GALLEGOS ABQ		Principles and Practice	KAPLAN https://www.kapre.com		9/11/2019
71	BACK TO BASICS: MEDIATION REFRESHER COURSE	30010841	E	ETH	LIVE						
72	BANKRUPTCY AND REAL ESTATE	21010071	4	E	LIVE	RON HOLMES ABQ (Expired)		RE LAW		http://www.rld.state.nm.us/uploads/files/BankruptcyAndRealEstate2	
73	BARSTOOL ECONOMICS	30110511	3	E	LIVE						
74	BASIC HYDROLOGY, WELL INSTALLATION, AND SEPTIC SYSTEM INSTALLATION FOR THE REAL ESTATE PROFESSIONAL	21080011	8	E	LIVE			ENVIRONMENTAL			

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
75	BASICS OF GREEN BUILDING (ONLINE)	21090162	4	E	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO		CONSTRUCTION & DEVELOPMENT	MC KISSOCK https://www.mckissock.com/real-estate/continuing	http://www.rld.state.nm.us/uploads/files/NM-Basics%20of%20Gr	
76	BASICS OF LAND MANAGEMENT	21080162	3	E	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO		PRINCIPLES & PRACTICE	MC KISSOCK https://www.mckissock.com/real-estate/continuing	http://www.rld.state.nm.us/uploads/files/07%202%20McKissockThe%20	5/18/2016
77	BASICS OF REAL ESTATE TAXATION	21100022	4	C	ON DEMAND	MICHAEL MC ALLISTER GREENWOOD VILLAGE, CO		TAXATION	THE CE SHOP https://www.thecesshop.com/online-education/new	NO OUTLINE AVAILABLE	
78	(The) Basics of 1031 Tax Deferred Exchanges	21100191	2	C	LIVE	John R. Fox (instructor credential pending)		TAXATION			5/13/2020
79	(And the) Beat Goes On- Pandemics & Seismic Events, CARNM	30150061	1	E	LIVE	ONE TIME		Other/ Commercial			8/12/2020
80	BECOMING A FIRED UP SALES ANIMAL	30130381	3	E Changed to Elective from TRAINING	LIVE						
81	BEING THE BOSS	30060161	2	E Changed to Elective from TRAINING	LIVE						
82	BENEFITS OF THE 203K PROGRAM	21050401	2	E	LIVE			FINANCE			
83	BEST PRACTICES FOR COMMERCIAL REAL ESTATE	30140741	5	C	LIVE						
84	BEYOND THE BASICS: Advanced Tenant Coordination (ICSC RECON 2018)	30140671	1	E				COMMERCIAL		ICSC	3/21/2018
85	BID PROCESSING/ACCELERATED MARKETING BRUNCH AND LEARN	30140651	2	E Changed to Elective from TRAINING	LIVE						
86	BODY LANGUAGE: SELLING YOURSELF	30130511	6	E Changed to Elective from TRAINING	LIVE						
87	BOMA SOUTHWEST CONFERENCE EDUCATION PROGRAM	30140641	6	E	LIVE						
88	BOOT CAMP - BACK TO THE BASICS	21020051	10	E	LIVE	MARKETTA DAMONTE ABQ; JACK SHEEHAN PLACITAS		PRINCIPLES & PRACTICE			
89	BOOT CAMP - BACK TO THE BASICS	21020052	10	E	WEBINAR	JACK SHEEHAN PLACITAS		PRINCIPLES & PRACTICE			
90	BPO'S: THE AGENT'S ROLE IN THE VALUATION PROCESS	31040101	8	E	LIVE						
91	BREAK THROUGH CUSTOMER SERVICE AND TECHNOLOGY	30030361	6	E Changed to Elective from TRAINING	LIVE					GAAR	3/15/2017
92	BREAKING THE BARRIERS: FAIR HOUSING	21010082	2	E	ON DEMAND	MICHAEL MC ALLISTER GREENWOOD VILLAGE, CO	PM	RE LAW	THE CE SHOP https://www.thecesshop.com/online-education/new	http://www.rld.state.nm.us/uploads/files/Breaking BarriersinFairHou	
93	BROKER AWARENESS ON LEAD BASED PAINT	30080161	4	E	LIVE	GAAR ONE TIME		ENVIRONMENT			12/11/2019

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
94	BROKER BASICS (PRE-LICENSING)	11020061	10	E	LIVE	(14 inst. as of 9/2019) HENRY ALANIZ ABQ; LARRY ASHWOOD ABQ; BRANDON CURTIS ABQ (zoom);		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/BrokerBasicsOutline2010.p	
95	BROKER BEWARE: GETTING FROM CONTRACT TO CLOSING	21020681	4	C	LIVE	RICHARD CEDERBERG ABQ; BRANDON CURTIS ABQ				http://www.rld.state.nm.us/uploads/files/Broker%20Beware%20Revis	3/21/2018
96	BROKER NEWS ALERT 2013-2014	21010821	4	E	LIVE	STEVEN RIEMANN SANTA FE		RE LAW		http://www.rld.state.nm.us/uploads/files/BrokerNewsAlertOutline.p	
97	BROKER SAFETY FOR THE REAL ESTATE PROFESSIONAL	21130332	3	E Changed to Elective from TRAINING	WEBINAR	WILLIAM MC COY ABQ; JACK SHEEHAN PLACITAS		SALES		http://www.rld.state.nm.us/uploads/files/BrokerSafetyOutline.pdf	
98	BROKER SAFETY FOR THE REAL ESTATE PROFESSIONAL	21130331	3	E Changed to Elective from TRAINING	LIVE	JACK SHEEHAN PLACITAS WILLIAM MC COY ABQ;		SALES		http://www.rld.state.nm.us/uploads/files/BrokerSafetyOutline.pdf	
99	BROKER SHORT SALE 101	21050031	7	E	LIVE	LOU TULGA ABQ		FINANCE		http://www.rld.state.nm.us/uploads/files/BrokerShortSale101_2014	
100	BROKERAGE OFFICE ADMINSTRATION	11020071	10	E	LIVE	(6 instructors as of 9/19) HENRY ALANIZ ABQ; MICHAEL GLASS ABQ; WILLIAM MC COY ABQ;		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/BOACurriculum2006.pdf	
101	BROKERAGE RELATIONSHIPS	21010091	4	C	LIVE	MARKETTA DAMONTE ABQ; JACK SHEEHAN PLACITAS; LOU TULGA ABQ		RE LAW		http://www.rld.state.nm.us/uploads/files/BrokerageRelationshipsNB	
102	BROKERAGE RELATIONSHIPS	21010092	4	C	WEBINAR	JACK SHEEHAN PLACITAS		RE LAW		http://www.rld.state.nm.us/uploads/files/BrokerageRelationshipsNB	
103	BUILDING A STRATEGIC BUSINESS PLAN	22110011	3	E Changed to Elective from TRAINING	LIVE	STEVE FOSTER FARMINGTON; MARY ANN HOWARD ABQ		BUSINESS & DEVELOPMENT		http://www.rld.state.nm.us/uploads/files/Building%20a%20Strategic	
104	BUILDING YOUR PROFESSIONAL REAL ESTATE TEAM: SUCCESS THROUGH SYNERGY	21130831	3	E Changed to Elective from TRAINING	LIVE	KATIE SNAPP ABQ 8/24/20		SALES		http://www.rld.state.nm.us/uploads/files/Building%20your%20RE%20	6/21/2017
105	BUSINESS ETHICS FOR BUSINESS PEOPLE	30120231	3	ETH	LIVE						
106	BUSINESS ETHICS IN REAL ESTATE	21120021	4	ETH/NAR	LIVE	MICHAEL GLASS ABQ; ROBERT TREECE ABQ; LOU TULGA ABQ		ETHICS		http://www.rld.state.nm.us/uploads/files/BusinessEthics2014.pdf	
107	BUSINESS IS YOUR BUSINESS	30110341	8	E Changed to Elective from TRAINING	LIVE						
108	BUSINESS PLANNING AND MARKETING (CRS-SZKLARZ)	30110581	10	E	LIVE						7/20/2016
109	BUSINESS PLANNING FOR A SUCCESSFUL YEAR AND CAREER	21110401	3	E Changed to Elective from TRAINING	LIVE	GREG LOBBEREGT ABQ		BUSINESS & DEVELOPMENT		http://www.rld.state.nm.us/uploads/files/Business%20Planning%20fo	11/18/2017
110	BUSINESS PLANNING FOR ASSOCIATE BROKERS	21110021	4	E Changed to Elective from TRAINING	LIVE	MARKETTA DAMONTE ABQ; STEVE FOSTER FARMINGTON		BUSINESS & DEVELOPMENT		http://www.rld.state.nm.us/uploads/files/BusinessPlanningforAssoci	
111	BUSINESS PLANNING	21110411	4	E Changed to Elective from TRAINING	LIVE	BRIDGET GILBERT		BUSINESS & DEVELOPMENT			12/11/2019
112	BUYER REPRESENTATION IN REAL ESTATE	21010112	4	C	ON DEMAND			RE LAW	KAPLAN https://www.kapre.com	NO OUTLINE AVAILABLE	

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113	BUYER'S AGENCY	21010101	4	E	LIVE	ROBERT DUNN SANTA FE (expired)		RE LAW			
114	Buying and Selling Income Properties	30141331	8	E	LIVE			Principles and Practice			4/10/2019
115	BUYING WITHIN YOUR BUDGET	21110382	4	E Changed to Elective from TRAINING	ON DEMAND			BUSINESS & DEVELOPMENT	KAPLAN https://www.kapre.com	NO OUTLINE AVAILABLE	
116	BUYING WITHIN YOUR BUDGET	21110381	4	E Changed to Elective from TRAINING	LIVE			BUSINESS & DEVELOPMENT			
117	CARBON MONOXIDE:PROTECTING CLIENTS, FAMILIES, AND THE ONES YOU LOVE (PM)	21140661	3	E	LIVE	WILBY EVANS ABQ		Environment			9/11/2019
118	Carbon Positive: Accelerating the Transition to carbon positive cities, infrastructure, buildings, and materials (Intersections 2019	30141371	1	E	LIVE			Environment			5/8/2019
119	CASE STUDIES IN ACQUISITION ANALYSIS	30140611	1	E							
120	CCIM - ADVANCED NEGOTIATION GROUP	22140121	10	C	LIVE			COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT			4/18/2018
121	CCIM - COST SEGREGATION	22140101	3	E	LIVE			COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT			
122	CCIM - IT'S A WHOLE NEW BUSINESS - CREATING AND SPONSORING REAL ESTATE INVESTMENT GROUP	22140141	7	E Changed to Elective from TRAINING	LIVE			COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT			
123	CCIM - TROUBLED ASSETS	22140111	7	C	LIVE			COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT			4/18/2018
124	CCIM 101 - FINANCIAL ANALYSIS	22140011	10	C	LIVE			COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT			4/18/2018
125	CCIM 102 MARKET ANALYSIS	22140021	10	C	LIVE	TODD CLARKE ABQ		COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT			4/18/2018
126	CCIM 103 - USER DECISION ANALYSIS	22140031	10	C	LIVE			COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT			4/18/2018
127	CCIM 104 - INVESTMENT ANALYSIS	22140041	10	C	LIVE			COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT			4/18/2018
128	CCIM BRUNCH & LEARN	30140821	2	E	LIVE			COMMERCIAL			
129	CCIM BRUNCH & LEARN (2014): TAX UPDATES AND OPPORTUNITIES	30140871	2	E	LIVE			COMMERCIAL			
130	CCIM COMMERCIAL REAL ESTATE NEGOTIATIONS	20140711	8	C	LIVE			COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT			7/11/2018
131	CCIM CRE ANALYTICAL METHODS AND MODELS	20141102	6	C	ON DEMAND			COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT			7/11/2018

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132	CCIM CRE INVESTMENT DECISION MODELS	20141122	5	C	ON DEMAND			COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT			7/11/2018
133	CCIM CRE MARKET ANALYSIS MODELS	20141132	4	C	ON DEMAND			COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT			7/11/2018
134	CCIM CRE USER DECISIONS MODELS	20141112	4	C	ON DEMAND			COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT			7/11/2018
135	CCIM FOUNDATIONS FOR SUCCESS IN COMMERCIAL REAL ESTATE	20140991	10	C	LIVE			COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT			4/18/2018
136	CCIM FOUNDATIONS FOR SUCCESS IN COMMERCIAL REAL ESTATE (ON DEMAND)	20140992	10	C	ON DEMAND			COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT			7/11/2018
137	CCIM INTRODUCTION TO DEVELOPMENT	20141101	10	C	LIVE			COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT			7/11/2018
138	CCIM PREPARING TO NEGOTIATE	20140712	6	C	ON DEMAND			COMMERCIAL			7/11/2018
139	CCIM SITE TO DO BUSINESS	30141081	6	C	LIVE			COMMERCIAL			4/20/2016
140	CCIM SITE TO DO BUSINESS 2017	30141191	7	C	LIVE			COMMERCIAL			9/20/2017
141	CEIOR - Solving the Down-payment Dilemma, ON DEMAND	21051022	4	E	LIVE	RICHARD GALLEGOS ABQ		FINANCE			8/12/2020
142	Celebrate: Lessons Learned from the World's Most Admired Organizations (Intersections 2019 CARNM)	30141361	1	E Changed to Elective from TRAINING	LIVE			COMMERCIAL			5/8/2019
143	CERTIFIED NEGOTIATION EXPERT	21130451	10	E Changed to Elective from TRAINING	LIVE	THOMAS HAYMAN PEORIA, AZ		SALES		http://www.rld.state.nm.us/uploads/files/Certified	
144	CERTIFIED REAL ESTATE TEAM SPECIALIST: UNDERSTANDING AND LEVERAGING TEAMS	21110391	10	E Changed to Elective from TRAINING	LIVE	RICK HARRIS TALENT, OR		BUSINESS PLANNING		http://www.rld.state.nm.us/uploads/files/00%20Certified	3/15/2017
145	CERTIFIED APARTMENT MANAGER (CAM) (AANM)	30060251	10	E	LIVE						3/15/2017
146	CFPB AND REAL ESTATE	21050481	4	E	LIVE	STEVEN RIEMANN SANTA FE		FINANCE			
147	CITY OF ALBUQUERQUE INTEGRATED DEVELOPMENT ORDINANCE - NEW	30090291	2	E Changed to Elective from TRAINING	LIVE			LAND DEVELOPMENT			3/12/2018
148	CLANDESTINE DRUG LABS	21080091	4	E	LIVE			ENVIRONMENTAL		http://www.rld.state.nm.us/uploads/files/Clandestine_Drug_Labs201	
149	CLE INTERNATIONAL, 24TH ANNUAL WATER-LAW CONFERENCE (2016)	30080141	10	E	LIVE						7/20/2016
150	CLE INTERNATIONAL, NM WATER CONFERENCE (2018)	30010941	10	E	LIVE						

	A	B	C	D	E	F	G	H	I	J	L
2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
151	CLEAR THE CONFUSION: OFFERS (COUNTERS, MULTIPLES ETC)	21020081	4	C	LIVE	RICHARD CEDERBERG ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/Clear%20the%20Confusion2	
152	Closing is Our Way of Helping Prospects to Make the Right Decision (GAAR)	30020841	3	E Changed to Elective from TRAINING	LIVE	GAAR					4/10/2019
153	(The) CODE INTO PRACTICE	20120131	1	ETH	LIVE	MICHAEL GLASS					11/11/2020
154	CODE OF ETHICS IN ACTION: REAL LIFE APPLICATIONS (ON DEMAND)(CESHOP)	21120082	3	ETH	ON DEMAND	JILL MALLOY CULPEPER, VA		ETHICS	THE CE SHOP https://www.thecesshop.com/online-education/new		1/9/2019
155	COMMERCIAL DISASTER PLANNING (PM)	21140631	1	E	LIVE	KRISTI GREINER		COMMERCIAL	PAUL DAVIS		8/14/2019
156	COMMERCIAL LEASE REMEDIES (PM)	21140331	3	E	LIVE		PM	COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT		http://www.rld.state.nm.us/uploads/files/CommercialLeaseRemedie	
157	COMMERCIAL LEASES (PM)	21140571	4	C	LIVE	DEBBIE HARMS ABQ	PM	COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT		http://www.rld.state.nm.us/uploads/files/00%20Commercial%20Lease	2/15/2017
158	COMMERCIAL LETTER OF INTENT (LOI)/APOD INVESTMENT ANALYSIS	22140091	4	C	LIVE	DAVID HILL ABQ; SCOTT WHITEFIELD ABQ		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/Commercial%20Letter%20	
159	COMMERCIAL MORTGAGE FUNDAMENTALS	21051001	3	C	LIVE/ZOOM	BRANDON CURTIS ABQ		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/Commercial%20Mortgage%	11/08/2017
160	COMMERCIAL PROPERTY MANAGEMENT (PM)	21140621	6	C	LIVE	DEBBIE HARMS ABQ	PM	COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT			7/10/2019
161	Commercial Property Management, Managing the Health of the Property (PM)	21140671	4	C	LIVE	IRWIN HARMS ABQ	PM	COMERCIAL/PROP MGMT			1/8/2020
162	COMMERCIAL PURCHASE AGREEMENT & REAL ESTATE CONTRACT	30140801	2	E	LIVE			COMMERCIAL			
163	COMMERCIAL REAL ESTATE & MUNICIPAL PLANNING I: THE BASICS	21140371	4	C	LIVE	RICHARD GALLEGOS ABQ		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/CRE%20%20MP%20Vol%20I%	
164	COMMERCIAL REAL ESTATE & MUNICIPAL PLANNING II: GOVERNMENT DOMAIN	21140381	4	C	LIVE	RICHARD GALLEGOS ABQ		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/CRE%20%20MP%20Vol%20II	
165	COMMERCIAL REAL ESTATE & MUNICIPAL PLANNING III: ZONING	21140431	4	C	LIVE	RICHARD GALLEGOS ABQ		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/CRE%20%20MP%20Vol%20III	
166	COMMERCIAL REAL ESTATE & MUNICIPAL PLANNING IV: ARCHITECTURE	21140451	4	C	LIVE	RICHARD GALLEGOS ABQ		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/CRE%20%20MP%20Vol%20IV	
167	COMMERCIAL REAL ESTATE & MUNICIPAL PLANNING V: CONSTRUCTION	21140541	4	C	LIVE	RICHARD GALLEGOS ABQ		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/CRE%20%20MP%20Vol%20V	
168	COMMERCIAL REAL ESTATE BROKERAGE: THE NEXT TEN YEARS (INTERSECTION CONFERENCE 2018)	30141251	1	E	LIVE			COMMERCIAL		SIOR	5/9/2018
169	COMMERCIAL REAL ESTATE ESSENTIALS	21021011	4	E		BRANDON CURTIS ABQ		COMMERCIAL			12/12/2018

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
170	COMMERCIAL REAL ESTATE FUNDAMENTALS	20140631	2	E	LIVE	RICHARD GALLEGOS ABQ		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/CRE%20Fundamentals%202	
171	COMMERCIAL REAL ESTATE LEASING (PM)	20140671	2	E	LIVE	RICHARD GALLEGOS ABQ		COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT		http://www.rld.state.nm.us/uploads/files/CRE%20Leasing%202014.pd	
172	COMMERCIAL REAL ESTATE LOANS	30141001	3	E	LIVE						
173	Commercial Real Estate Management: Managing through COVID-19, CARNM	30150051	2	E	LIVE	ONE TIME		Other/ Commercial			8/12/2020
174	COMMERCIAL REAL ESTATE OVERVIEW	20140621	4	E	LIVE	RICHARD GALLEGOS ABQ		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/CRE%20Overview%202014	
175	COMMERCIAL REAL ESTATE PROPERTY MANAGEMENT (PM)	20140702	2	C	ON DEMAND	RICHARD GALLEGOS ABQ	PM	COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT	AVR+CE http://www.avrce.com	http://www.rld.state.nm.us/uploads/files/Commercial%20RE%20Pro	10/19/2016
176	COMMERCIAL REAL ESTATE PROPERTY MANAGEMENT (PM)	20140701	2	C	LIVE	RICHARD GALLEGOS ABQ	PM	COMMERCIAL/COMMERCIAL PROPERTY MANAGEMENT		http://www.rld.state.nm.us/uploads/files/CRE%20Pro%20Management	
177	COMMERCIAL REAL ESTATE SALES	20140661	2	E	LIVE	RICHARD GALLEGOS ABQ		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/CRE%20Sales%202014.pdf	
178	~~COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS~~ No longer available	~~20140572~~	~~8~~	~~E~~	~~ON DEMAND~~			~~COMMERCIAL~~			
179	COMMERCIAL TENANT IMPROVEMENTS - UNDERSTANDING THE PROCESS	30140901	3	E	LIVE						
180	COMMERICAL REAL ESTATE FROM A TO Z	30140981	5	E	LIVE						
181	CIC (Common Interest Community) Paper Chase	21021101	2	E	LIVE	RICHARD GALLEGOS ABQ					6/10/2020
182	COMMUNICATING LEAD BASED PAINT DISCLOSURE TO CONSUMERS	21070011	2	E	LIVE	WILLIAM MC COY ABQ MARCIA RUSSELL ABQ (expired/retired)		DISCLOSURE		http://www.rld.state.nm.us/uploads/files/Communicating%20LeadBased	
183	COMMUNICATING THE VALUE OF HIGH PERFORMANCE GREEN HOMES	30090191	6	E Changed to Elective from TRAINING	LIVE						
184	COMPARATIVE MARKET ANALYSIS (CMA) FOR PARAGON USERS	30030211	1	E Changed to Elective from TRAINING	LIVE						
185	COMPELLING AND PERSUASIVE PRESENTATIONS	30130681	2	E Changed to Elective from TRAINING	LIVE					CCIM	4/19/2017
186	COMPELLING AND PERSUASIVE PRESENTATIONS 2017	30130731	2	E Changed to Elective from TRAINING	LIVE						
187	CONFESSIONS OF A COMMERCIAL REAL ESTATE CONSULTANT	22140051	8	E Changed to Elective from TRAINING	LIVE	TODD CLARKE ABQ		COMMERCIAL			
188	Conflict Management (Price) (HSQB)	30150001	1	E Changed to Elective from TRAINING	LIVE	Ron Price					5/8/2019

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
189	CONSTRUCTING FACT FROM FICTION – NEW CONSTRUCTION TODAY	21090001	4	E	LIVE	RICHARD GALLEGOS ABQ		CONSTRUCTION			3/11/2020
190	CONSULTING SELLERS SUCCESSFULLY	30130391	6	E Changed to Elective from TRAINING	LIVE						
191	CONTRACTOR LICENSING	30090331	1	E	LIVE						2/12/2020
192	CONTACT MANAGEMENT FOR PARAGON USERS	30030221	1	E Changed to Elective from TRAINING	LIVE						
193	CONTRACT NEGOTIATIONS	21020121	4	C	LIVE	ROBERT TREECE ABQ LOU TULGA ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/Contract Negotiations2014	
194	CONTRACT STRATEGIES	21020131	4	C	LIVE	LOU TULGA ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/Contract Strategies LT2014	
195	CONTRACTOR LICENSING AND PERMITTING FOR REAL ESTATE PROFESSIONALS (PM)	21090241	2	E	LIVE	WILLIAM "WILLBY" EVANS -ABQ		CONSTRUCTION			6/12/2019
196	CONVERTING LEADS INTO CLOSINGS (CRS)	30130721	8	E	LIVE			SALES		CRS	7/20/2016
197	CONVEYANCE OF TITLE IN NEW MEXICO	21010121	3	E	LIVE	SCOTT FLOREZ ABQ MARY ANN HOWARD ABQ		RE LAW		http://www.rld.state.nm.us/uploads/files/Conveyance%20of%20Title	
198	COST OF OCCUPANCY	30140881	7	E	LIVE						
199	COVERALLS TO CLOSING	21021111	4	E	LIVE	ROBERT TREECE ABQ LOU TULGA ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/2014Coveralls%20to%20Cl	
200	COWBOY ETHICS - CODE OF THE WEST	21120301	4	ETH	LIVE	BOB ARGUELLES ABQ 7/2/21		ETHICS		http://www.rld.state.nm.us/uploads/files/Cowboy%20Ethics%20Berm	5/09/2018
201	COVID 19 - The Impact on Commercial Real Estate	30141431	1	E	LIVE	CARNM One Time					5/13/2020
202	CRACKING THE CODE OF ETHICS	21120032	3	ETH/NAR	ON DEMAND	MICHAEL MC ALLISTER GREENWOOD VILLAGE, CO		ETHICS	THE CE SHOP https://www.thecesshop.com/online-education/new	http://www.rld.state.nm.us/uploads/files/Cracking%20the%20Code%	
203	CRB: BROKERAGE LIABILITY: DEVELOP A COMPREHENSIVE RISK MANAGEMENT PLAN	22110121	10	E	LIVE			BUSINESS & DEVELOPMENT			
204	CRB: BUSINESS MANAGEMENT: DEVELOP & EXECUTE A COMPREHENSIVE PLAN	21110091	10	E Changed to Elective from TRAINING	LIVE			BUSINESS & DEVELOPMENT			
205	CRB: FINANCIAL PLANNING & MANAGEMENT	21110101	10	E Changed to Elective from TRAINING	LIVE			BUSINESS & DEVELOPMENT			
206	CRB: MARKETING MANAGEMENT: ATTRACT AND KEEP CUSTOMERS FOR LIFE	21110131	10	E Changed to Elective from TRAINING	LIVE			BUSINESS & DEVELOPMENT			
207	CRB: PERFORMANCE LEADERSHIP: ATTRACT, DEVELOP & KEEP SUCCESSFUL SALES ASSOCIATES	21110111	10	E Changed to Elective from TRAINING	LIVE			BUSINESS & DEVELOPMENT			

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
208	CRS - NEW NEGOTIATING EDGE	21130071	8	E Changed to Elective from TRAINING	LIVE			SALES			
209	CRS 107 - MASTERING THE ART OF SELLING HOMES	22130061	7	E Changed to Elective from TRAINING	LIVE			SALES			
210	~~CRS 122 BUILDING A TEAM TO GROW YOUR BUSINESS~~ (see below CRS 122)	~~21020801~~	~~8~~	~~T~~	~~LIVE~~			~~TRAINING~~		~~http://www.rld.state.nm.us/uploads/files/CRS%20122%20Building%20~~	
211	~~CRS 125 ZERO TO 60 HOME SALES A YEAR (AND BEYOND)~~ (see below CRS 125)	~~21020811~~	~~8~~	~~T~~	~~LIVE~~			~~TRAINING~~		~~http://www.rld.state.nm.us/uploads/files/CRS%20125%20Zero%20to%~~	
212	CRS 126 - 7 THINGS SUCCESSFUL AGENTS DO DIFFERENTLY	30110621	8	E Changed to Elective from TRAINING	LIVE			TRAINING			
213	CRS 134 - POWER UP ON SMART HOME TECHNOLOGIES	30110641	8	E Changed to Elective from TRAINING	LIVE			TRAINING			
214	CRS 136 Tax Strategies for the RE Professional (CRS)	30100231	8	E	LIVE	CRS					4/10/2019
215	~~CRS 200 - BUSINESS PLANNING & MARKETING~~ (see below CRS 200 replacement)	~~21110071~~	~~10~~	~~T~~	~~LIVE~~			~~BUSINESS & DEVELOPMENT~~			
216	~~CRS 201 - LISTING COURSE~~ (see below CRS 201 replacement)	~~21130021~~	~~10~~	~~T~~	~~LIVE~~			~~SALES~~			
217	~~CRS 202 - SALES COURSE~~ (see below CRS 202 replacement)	~~21130041~~	~~10~~	~~T~~	~~LIVE~~			~~SALES~~			
218	~~CRS 204 - INCOME PROPERTIES COURSE (PM)~~ (see below CRS 204 replacement)	~~22130051~~	~~10~~	~~E~~	~~LIVE~~		~~PM~~	~~PROPERTY MGMT~~			
219	~~CRS 206 - TECHNOLOGY COURSE~~ (see below CRS 206 replacement)	~~21030071~~	~~5~~	~~T~~	~~LIVE~~			~~TECH~~			
220	~~CRS 210 - REFERRAL COURSE~~ (see below CRS 210 replacement)	~~21130031~~	~~10~~	~~T~~	~~LIVE~~			~~SALES~~			
221	CRS: POSITIONING PROPERTIES TO COMPETE IN THE MARKET	21130481	8	E Changed to Elective from TRAINING	LIVE			SALES			
222	CRS: PRESENTATION 2.0: THE ULTIMATE LISTING COURSE	30130581	8	E Changed to Elective from TRAINING	LIVE						
223	CRS DESIGNATION COURSES										
224	CRS 103 Mastering Your Time to Achieve Your Goals	21160011	8	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
225	CRS 111 Short Sales and Foreclosures: Protecting Your Clients' Interests	21160021	8	E	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
226	CRS 120 Converting Leads Into Closings	21160031	8	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
227	CRS 121 Win-Win Negotiation Techniques	21160041	8	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
228	CRS 122 Building a Team to Grow Your Business	21160051	8	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
229	CRS 123 Mastering Relevant, Consumer-Focused Marketing	21160061	8	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
230	CRS 124 Turning New Homes Into Ongoing Revenue	21160071	8	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
231	CRS 125 Zero to 60 Home Sales a Year (and Beyond)	21160081	8	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
232	CRS 126 Seven Things Successful Agents Do Differently: A Proven Business System	21160091	8	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
233	CRS 127 Succession Planning: Building, Valuing, and Selling Your Business	21160101	8	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
234	CRS 128 Succeeding in the Luxury Home Market	21160111	8	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
235	CRS 130 Cyber Security: Protecting Your Business and Your Clients	21160121	8	E	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
236	CRS 133 Top of Mind Techniques to Boost Your Brand	21160131	8	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
237	CRS 134 Power Up on Smart Home Technologies	21160141	8	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
238	CRS 134(v) Virtual Class - Power Up on Smart Home Technology	21160142	8	E Changed to Elective from TRAINING	WEBINAR	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
239	CRS 135 Transforming Difficult Situations into Profitable Deals	21160151	8	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
240	CRS 136 Tax Strategies for the Real Estate Professional	21160161	8	E	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
241	CRS 137 First Time Home Buyer Specialist: A Blueprint for Success	21160171	8	E	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
242	CRS 138 Systems for REALTOR® Success	21160181	8	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
243	CRS 139 Digital Marketing: Establishing a Social Media Brand	21160191	8	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
244	CRS 141 Increase Wealth with Rentals and Other Investment Properties	21160201	8	E	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
245	CRS 142 Generational Marketing: Innovative Strategies Across All Generations	21160211	8	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
246	CRS 144 CREATING LISTING ABUNDANCE	21160311	8	E Changed to Elective from TRAINING	LIVE	CRES VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			3/11/2020
247	CRS 143 Technology and Plans for Success	21160221	8	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS					9/11/2019
248	CRS 183 Silver Bullet Solutions: Helping Buyers Buy and Sellers Sell	21160231	8	E	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
249	CRS 200 Business Planning and Marketing for the Residential Specialist	21160241	10	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
250	CRS 201 Listing Strategies for the Residential Specialist	21160251	10	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
251	CRS 202 Effective Buyer Sales Strategies	21160261	10	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
252	CRS 204 Buying and Selling Income Properties	21160271	10	E	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
253	CRS 205 Financing Solutions to Close the Deal	21160281	10	E	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
254	CRS 206 Technologies to Advance Your Business	21160291	10	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
255	CRS 210 Building an Exceptional Customer Service Referral Business	21160301	10	E Changed to Elective from TRAINING	LIVE	CRS VETTED INSTRUCTORS		CERTIFICATION /DESIGNATION			9/11/2019
256	CURVE BENDERS: HOW WILL THE RAPIDLY CHANGING POLITICAL, CYCLICAL & SECULAR ENVIRONMENT SHAPRE CRE?	30141181	1	E	LIVE						
257	CYCLE FORECAST - RE MARKET CYCLES (INTERSECTIONS CONFERENCE 2018)	30141241	2	E	LIVE						
258	DECODING THE HUD-1	21020161	4	E	LIVE	ROBERT TREECE ABQ LOU TULGA ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/2014Decoding%20the%20(	
259	DEED OF TRUST: THE NEW REALITY	21050301	4	C	LIVE	LYN CARTER ABQ		FINANCE		http://www.rld.state.nm.us/uploads/files/Deeds%20of%20Trust%202	
260	DEVELOPEMENT '14 - THE MEETING FOR COMMERCIAL REAL ESTATE	30140961	6	E	LIVE						
261	DEVELOPING ABQ - WORK IN PROGRESS	30140581	1	E	LIVE						
262	DEVELOPING REWARDING OWNER RELATIONSHIPS	30130711	6	E	LIVE						
263	DEVELOPING TECHNICAL SKILLS TO DELIVER OUTSTANDING REAL ESTATE SERVICES FOR PARAGON USERS	30030231	3	E Changed to Elective from TRAINING	LIVE						

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
264	DEVELOPMENT '13 - THE ANNUAL MEETING FOR COMMERCIAL REAL ESTATE	30140781	7	E	LIVE						
265	Disclose, Disclose, Disclose (Unless You're Not Supposed To)	21070201	4	C	LIVE	Richard Cederberg (Mesa)		DISCLOSURE			1/13/2021
266	DISCLOSURE IN REAL ESTATE	21070021	6	E	LIVE	LOU TULGA ABQ		DISCLOSURE		http://www.rld.state.nm.us/uploads/files/Disclosur	
267	DISPOSITION STRATEGIES IN COMMERCIAL AND INVESTMENT REAL ESTATE	21020171	8	E	LIVE	WILLIAM MC COY ABQ		PRINCIPLES & PRACTICE			
268	Disruptors (2019 Intersections CARNM)	30141341	1	E	LIVE	CARNM					5/8/2019
269	DISTRESSED PROPERTIES	21070172	4	E	ON DEMAND	JOHN WHEELER SAN DIEGO, CA			EMPIRE LEARNING https://www.empirelearning.com/NM-co-courses	http://www.rld.state.nm.us/uploads/files/Distressed%20Properties%2	9/14/2016
270	DIVERSITY ISSUES AND THE RE PROFESSIONAL	21010131	6	E Changed to Elective from TRAINING	LIVE	MARCIA RUSSELL ABQ LOU TULGA ABQ		RE LAW		http://www.rld.state.nm.us/uploads/files/Diversity	
271	DO'S AND DON'TS OF TRANSFERRING TITLE TO REAL PROPERTY	21020181	4	E	LIVE	STEVEN RIEMANN SANTA FE		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/DosAndDontsTransferringT	
272	DOCUMENTATION: A WINNING FAIR HOUSING DEFENSE STRATEGY	30010681	3	E	LIVE						
273	DODD-FRANK - SELLER FINANCING - MA & PA - STRANGE BEDFELLOWS	30010891	1	E	LIVE						
274	DODD-FRANK, HARP, YOUR CLIENTS AND YOU	21050391	2	E	LIVE			FINANCE			
275	DRIVERLESS CARS - THE INTERSECTION BETWEEN RE AND TECH (INTERSECTIONS CONFERENCE 2018) - NEW	30141221	1	E	LIVE						5/9/2018
276	E & O Insurance - Know Your Coverage! / Or (RICE INSURANCE AND THE NON-PARANOID BROKER)	21010501	4	C	LIVE	CAROLYN HALLETT, CEDAR CREST, NM		RE LAW		http://www.rld.state.nm.us/uploads/files/Rice%20Insurance%20Outli	
277	EARNEST MONEY DISPUTES AND INTERPLEADER ACTIONS	21020691	2	E	LIVE	(orlando lucero) no longer available		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/EarnestMoneyDisputesAndI	
278	EASEMENTS AND ACCESS FOR THE NON-LAWYER	21010151	4	C	LIVE	STEVEN RIEMANN SANTA FE		RE LAW		http://www.rld.state.nm.us/uploads/files/EasementsAndAccessforNo	
279	ECONOMIC AND REAL ESTATE MARKET OUTLOOK (SFAR)	30141321	1	E	LIVE						11/14/2018
280	ECONOMIC DEVELOPMENT AND PLANNING: IT'S A MATCH	30110321	1	E	LIVE						
281	ECONOMIC DEVELOPMENT SUMMIT	30110521	1	E	LIVE						
282	Economic Outlook for the Commercial RE Market (CARNM Intersections 2019)	30141351	1	E	LIVE	CARNM					5/8/2019

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
283	EDUCATION & JOB CREATION	30110491	1	T	LIVE						
284	EDUCATION=JOBS=PROSPERITY	30110301	1	E	LIVE						
285	EFFECTIVE BUYER CONSULTATIONS	30130801	3	E	LIVE						4/18//2018
286	EFFECTIVE NEGOTIATION FOR REAL ESTATE PROFESSIONALS	30130401	8	T	LIVE						
287	EIGHTH ANNUAL APARTMENT MARKET FORUM	30140761	2	E	LIVE						
288	Email Marketing and the Law	21010952	1	E Changed to Elective from TRAINING	ON DEMAND	CLINTON LANIER		RE LAW	NM Real Estate Training On Line		11/13/2019
289	ENCHANCED MAPPING FUNCTIONS FOR PARAGON USERS	30030241	1	E Changed to Elective from TRAINING	LIVE						
290	ENERGY EFFICIENCY IS GREEN AND SMART	21080181	2	E	LIVE	JAMES DES JARDINS ABQ 12/31/20				http://www.rld.state.nm.us/uploads/files/00%20Energy%20Efficiency	3/15/2017
291	ENVIRONMENTAL DUE DILIGENCE, IRWA C604	21088221	8	C	LIVE	FREDERICK WALASAVAGE (pending)					3/11/2020
292	ENVIRONMENTAL HAZARDS AND SELLING REAL ESTATE	21080031	3	E	LIVE			ENVIRONMENTAL			
293	ENVIRONMENTAL ISSUES FOR REAL ESTATE PROFESSIONALS	21080212	3	E	ON DEMAND	GWYNETH BESNER TRAVERSE CITY, MI		ENVIRONMENTAL		http://www.rld.state.nm.us/uploads/files/Environ	12/20/2017
294	ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	21080022	4	E	ON DEMAND			ENVIRONMENTAL	KAPLAN https://www.kapre.com	NO OUTLINE AVAILABLE	
295	ENVIRONMENTAL LIABILITY IN REAL ESTATE	22080041	4	C	LIVE	LOU TULGA ABQ		ENVIRONMENTAL		http://www.rld.state.nm.us/uploads/files/Environ	
296	EQUAL OPPORTUNITY IN HOUSING	21010171	6	C	LIVE	MARCIA RUSSELL ABQ (retired) LOU TULGA ABQ	PM	RE LAW		http://www.rld.state.nm.us/uploads/files/EOIH201	
297	ESSENTIALS OF MORTGAGE LENDING	21050041	4	E	LIVE	ALAN FOWLER ABQ 2/28/18 EXPIRED		FINANCE		http://www.rld.state.nm.us/uploads/files/Essential	
298	ETHICAL USE OF DRONES, SOCIAL NETWORKING & TECHNOLOGY IN THE RE INDUSTRY (short version)	21030331	4	ETH	LIVE	TODD CLARKE ABQ				http://www.rld.state.nm.us/uploads/files/EthicalUs	7/19/2017
299	ETHICAL USE OF SOCIAL NETWORKING & TECHNOLOGY IN THE REAL ESTATE INDUSTRY	21030121	8	ETH	LIVE	TODD CLARKE ABQ		TECH			
300	ETHICS	30120241	3	ETH	LIVE						
301	ETHICS (NARPM)	30120261	3	ETH	LIVE						5/17/2017

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
302	ETHICS BEYOND THE CODE	21020151	4	ETH/C	LIVE	VIC BRUNO ABQ				http://www.rld.state.nm.us/uploads/files/24%20Vic%20Bruno%20Cont	9/14/2017
303	Ethics in Real Estate (on demand) (McCoy)	21122042	4	ETH	ON DEMAND	Bill McCoy					
304	Ethics for Property Managers (PM)	21120321	4	ETH	LIVE	GAVIN LEACH ABQ					10/9/2019
305	ETHICAL EXCELLENCE: RAISING THE BAR (ON DEMAND)	21120322	4	ETH	ON DEMAND	JILL MALLOY CULPEPER, VA 3/19/22		ETHICS	THE CE SHOP https://www.thecesshop.com/online-education/new		8/14/2019
306	EVERNOTE FOR REALTORS AND SOCIAL MEDIA STRATEGY FOR REALTORS	30030301	3	E Changed to Elective from TRAINING	LIVE						
307	EVERYBODY'S GOT TO LIVE SOMEWHERE - WHY NOT HERE? RESIDENTIAL/RETIREES/MULTIFAMILY	30090281	1	E	LIVE						1/17/2018
308	EVERYDAY ETHICS IN REAL ESTATE ON DEMAND (HOME STUDY)	21122052	4	ETH	LIVE	RICHARD GALLEGOS ABQ		ETHICS			3/11/2020
309	EVERYTHING YOU WANTED TO KNOW ABOUT 1031 EXCHANGES BUT WERE AFRAID TO ASK	21100031	4	E	LIVE			TAXATION			
310	EXPANDED GREAT IDEAS FOR CREATIVE REAL ESTATE	30020941	4	E		ONE TIME					11/11/2020
311	FAIR HOUSING	21010181	4	C	LIVE	WILLIAM MC COY ABQ, GAVIN LEACH ABQ	PM	RE LAW		http://www.rld.state.nm.us/uploads/files/NM-Fair%20Housing	
312	FAIR HOUSING (ONLINE) - EMPIRE	21010922	3	C	ON DEMAND	JOHN WHEELER SAN DIEGO, CA	PM	RE LAW	EMPIRE LEARNING https://www.empirelearning.com/NM-CE-courses	http://www.rld.state.nm.us/uploads/files/06%20Empire%20Learning%	9/14/2016
313	FAIR HOUSING (ONLINE)	21010182	4	C	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO	PM	RE LAW	KAPLAN https://www.kapre.com	http://www.rld.state.nm.us/uploads/files/NM-Fair%20Housing	
314	FAIR HOUSING & BEYOND	21010591	4	C	LIVE	KELLE SENYE ABQ (expired)	PM	RE LAW		http://www.rld.state.nm.us/uploads/files/FairHousingBeyond_Outlin	
315	FAIR HOUSING AND BEYOND (SHORT VERSION)	30011171	3	C	LIVE	ONE TIME	PM	Principles and Practice			3/11/2020
316	FAIR HOUSING MADE EASY	21010221	4	C	LIVE	MARCIA RUSSELL ABQ expired LOU TULGA ABQ	PM	RE LAW		http://www.rld.state.nm.us/uploads/files/Fair%20Housing%20Made%2	
317	FAIR HOUSING: THE NEXT GENERATION	21010201	4	C	LIVE	MARCIA RUSSELL ABQ expired	PM	RE LAW		http://www.rld.state.nm.us/uploads/files/Fair%20Housing%20Law%R1	
318	FIELD GUIDE TO HOMESNAP PRO AND COLLABORATION CENTER (NM MLS) - NEW	30030401	2	E Changed to Elective from TRAINING	LIVE						5/19/2018
319											
320	FINANCE ANALYSIS USING IRR	30140681	3	E	LIVE						

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
321	FINANCE AND REAL ESTATE	30141031	1	E	LIVE						
322	FINANCIAL MANAGEMENT	30060231	7	E	LIVE						
323	FINANCIAL PLANNING THROUGH REAL ESTATE	21110031	8	E	LIVE	LOU TULGA ABQ		BUSINESS & DEVELOPMENT		http://www.rld.state.nm.us/uploads/files/Financial Planning2014.pdf	
324	FINANCIAL SOLUTIONS TO CLOSE THE DEAL	30130701	10	E	LIVE						
325	FINE ART OF BUSINESS RELATIONSHIPS: ONE CONVERSATION AT A TIME (INTERSECTIONS 2018)	30141261	1	E Changed to Elective from TRAINING	LIVE						5/9/2018
326	FIRE DAMAGE MITIGATION (PM)	21140641	1	E	LIVE	KRISTI GREINER		COMMERCIAL	PAUL DAVIS		8/14/2019
327	FIRST THINGS FIRST: INFORMATION TO OBTAIN AT LISTING	21020711	2	E	LIVE	SCOTT FLOREZ ABQ MARY ANN HOWARD ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/First%20Things%20First%2	
328	FOUNDATIONS IN SUSTAINABILITY: GREENING THE REAL ESTATE AND APPRAISAL INDUSTRIES	21090172	4	E	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO		CONSTRUCTION & DEVELOPMENT	MC KISSOCK https://www.mckissock.com/real-estate/continuing	http://www.rld.state.nm.us/uploads/files/NM-Foundations%20%	
329	FRAUD IN REAL PROPERTY TRANSACTIONS IN REAL PROPERTY TRANSACTIONS	21020191	4	E	LIVE	STEVEN RIEMANN SANTA FE		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/FraudinRealProperty Trans	
330	FUNDAMENTALS OF COMMERCIAL AND INVESTMENT REAL ESTATE	21020201	10	E	LIVE	WILLIAM MC COY ABQ		PRINCIPLES & PRACTICE			
331	GAME CHANGERS: THE NEW FORCES IN REAL ESTATE	21021001	3	E	LIVE	BRANDON CURTIS ABQ (zoom)				http://www.rld.state.nm.us/uploads/files/000000%20Brandon%20Curtis%20TimedOutline_GameChangers	12/12/2018
332	GENERATION GAP	30130761	3	E Changed to Elective from TRAINING	LIVE						6/21/2017
333	Getting Past "No": Negotiatig Strategies for the Real Estate Professional	30130901	3	E Changed to Elective from TRAINING							
334	GIVE A PRESENTATION LIKE NO OTHER	30130501	1	E Changed to Elective from TRAINING	LIVE						
335	Global Programs for Associations (GAAR)	30020861	4	E Changed to Elective from TRAINING	LIVE	GAAR					4/10/2019
336	GOING GREEN BEGINS WITH ENERGY STAR BLUE	21090151	1	E	LIVE	ROBIN RIBBLE HARDER ABQ expired		CONSTRUCTION & DEVELOPMENT			
337	GOING GREEN: ELEMENTS OF AN ECO-FRIENDLY HOME (ONLINE)	21080202	3	E	ON DEMAND	RICHARD GALLEGOS ABQ			MC KISSOCK https://www.mckissock.com/real-estate/continuing	http://www.rld.state.nm.us/uploads/files/Going%20Green%20Course	4/19/2017
338	GOOGLE TOOLS FOR THE REAL ESTATE PROFESSIONAL	21030181	2	E Changed to Elective from TRAINING	LIVE	WILLIAM MC COY ABQ		TECH			

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
339	GOOGLE UNIVERSE BOOT CAMP	30030271	6	E Changed to Elective from TRAINING	LIVE						
340	GRI - CRUNCHING THE NUMBERS	21050271	8	E	LIVE	LOU TULGA ABQ		FINANCE		http://www.rld.state.nm.us/uploads/files/Crunching%20the%20Numb	
341	GRI - LEGAL LIABILITY ISSUES: MINIMIZE YOUR RISK	21010391	8	E	LIVE	MARKETTA DAMONTE ABQ		RE LAW		http://www.rld.state.nm.us/uploads/files/GRILegalLiabilityIssues201	
342	GRI - PRICING PROPERTY PROPERLY	21040071	8	E	LIVE	ROBERT TREECE ABQ LOU TULGA ABQ		APPRAISAL		http://www.rld.state.nm.us/uploads/files/GRI_PricingPropertyProper	
343	GRI - REAL ESTATE IS YOUR BUSINESS	21110061	8	E Changed to Elective from TRAINING	LIVE	MARKETTA DAMONTE ABQ ROBERT TREECE ABQ		BUSINESS & DEVELOPMENT		http://www.rld.state.nm.us/uploads/files/GRI_RealEstateIsYourBusin	
344	GRI - REALTORS' ETHICAL ROAD MAP	21120131	8	ETH/NAR	LIVE	MARKETTA DAMONTE ABQ		ETHICS		http://www.rld.state.nm.us/uploads/files/GRIRealtorsEthicalRoadMa	
345	GRI - RESIDENTIAL CONSTRUCTION & INSPECTIONS	21090091	8	E	LIVE			CONSTRUCTION & DEVELOPMENT		http://www.rld.state.nm.us/uploads/files/GRIResidentialConstructio	
346	GROWING YOUR BUSINESS WITH HOMESNAP (2019)	30030431	2	E Changed to Elective from TRAINING	LIVE	ONE TIME		TECHNOLOGY			7/10/2019
347	GROWING YOUR BUSINESS WITH HOMESNAP (2020)	30030431	2	E Changed to Elective from TRAINING	LIVE	ONE TIME					2/12/2020
348	H4P A REALTOR'S GUIDE TO UTILIZING HECM (REVERSE MORTGAGE) FOR NEW HOME PURCHASES	21050531	3	ED	LIVE	PHILLIP RISCH SURPRISE, AZ				http://www.rld.state.nm.us/uploads/files/H4P%20A%20Realtor's%20a	2/21/2018
349	HANDLING MULTIPLE OFFERS ETHICALLY & EFFECTIVELY	21020661	4	ETH	LIVE	RICHARD CEDERBERG ABQ				http://www.rld.state.nm.us/uploads/files/Handling%20Multiple%20Of	1/17/2018
350	HANDLING MULTIPLE OFFERS ETHICALLY & EFFECTIVELY ON DEMAND	21020662	4	ETH		RICHARD CEDERBERG ABQ					7/8/2020
351	HANDLING OBJECTIONS	21130472	2	E Changed to Elective from TRAINING	WEBINAR	JACK SHEEHAN PLACITAS		SALES		http://www.rld.state.nm.us/uploads/files/Handling Objections.pdf	
352	HANDLING OBJECTIONS	21130471	2	E Changed to Elective from TRAINING	LIVE	JACK SHEEHAN PLACITAS		SALES		http://www.rld.state.nm.us/uploads/files/Handling Objections.pdf	
353	HEALTHCARE...IS IT THE CATALYST FOR REAL ESTATE DEVELOPMENT IN NEW MEXICO?	30140771	1	E	LIVE						
354	HEALTHY HOMES	21080192	4	E	ON DEMAND	JOHN WHEELER SAN DIEGO, CA			EMPIRE LEARNING https://www.empirelearning.com/NM-CE-COURSES	http://www.rld.state.nm.us/uploads/files/Healthy%20Homes%20(4%2	9/14/2016
355	HEALTHY HOMES FUNDAMENTALS	21080182	3	E	ON DEMAND	JOHN WHEELER SAN DIEGO, CA			EMPIRE LEARNING https://www.empirelearning.com/NM-CE-COURSES	http://www.rld.state.nm.us/uploads/files/Healthy%20Homes%20(4%2	9/14/2016

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
356	HIGH TECH UPDATE - WHAT'S HAPPENING IN ALBQUQUERQUE	30140591	1	E	LIVE						
357	HOLD VERSUS DISPOSE ANALYSIS FOR COMMERCIAL REAL ESTATE (CCIM)	30141071	7	E	LIVE						4/20/2016
358	HOME AND PEST INSPECTIONS: THE "RULES" OF INSPECTIONS (GAAR)	30070001	2	E	LIVE						8/17/2016
359	HOME GROWN PROGRESS -- OFFICE & INDUSTRIAL SIOR REPORT (NAIOP)	30141311	1	E	LIVE						11/14/2018
360	HOME INSPECTION PRACTICE & STANDARDS	21020221	4	E	LIVE			PRINCIPLES & PRACTICE			
361	Home Inspection Process	21080211	4	E Changed to Elective from TRAINING	LIVE	ISTVAN ZSAKO ABQ		DISCLOSURE	PREFERRED SYSTEMS, INC.	http://www.rld.state.nm.us/uploads/files/000000%20%20Home%20Inspection%20Process%20%20Outline%20-	5/8/2019
362	Home Inspection and Warranty Update	30020921	2	E	LIVE	GAAR		PRINCIPLES & PRACTICE			11/13/2019
363	HOME OWNERS ASSOCIATION ACT 2013	21010831	1	E	LIVE			RE LAW		http://www.rld.state.nm.us/uploads/files/HOA%20	
364	Home Warranty Training	21021061	3	E Changed to Elective from TRAINING	LIVE	KATIE HOOKS (pending) CHRISTINA DOMINGUEZ (pending)				http://www.rld.state.nm.us/uploads/files/000000%20Home%20Warranty%20Training%20-%2013c%20First%20	5/8/2019
365	HOT MARKET STRATEGIES	21130482	3	E Changed to Elective from TRAINING	ON DEMAND	JILL MALLOY CULPEPER, VA		SALES	THE CE SHOP https://www.thecesshop.com/online-education/new-	http://www.rld.state.nm.us/uploads/files/HotMarketStrategiesOutli	
366	HOT TOPICS IN REAL ESTATE (ON DEMAND)	21021102	3	E	ON DEMAND	JILL MALLOY CULPEPER, VA			THE CE SHOP https://www.thecesshop.com/online-		9/11/2019
367	HOUSES: FROM THE GROUND UP	21090212	8	E	ON DEMAND	WILLIAM MC COY ABQ		CONSTRUCTION & DEVELOPMENT	KAPLAN https://www.kapre.com	NO OUTLINE AVAILABLE	
368	HOUSES: FROM THE GROUND UP	21090211	8	E	LIVE			CONSTRUCTION & DEVELOPMENT			
369	HOUSES: WHY BAD THINGS HAPPEN TO GOOD HOUSES	21070161	6	E	LIVE	WILLIAM MC COY ABQ		DISCLOSURE			
370	HOUSES: WHY BAD THINGS HAPPEN TO GOOD HOUSES	21070162	6	E	ON DEMAND			DISCLOSURE	KAPLAN https://www.kapre.com	NO OUTLINE AVAILABLE	
371	HOW CAN NEW MEXICO ATTRACT JOBS: HOW CAN WE SELL OUR STATE?	30140551	1	E	LIVE						
372	HOW THE QUALIFIED MORTGAGE WILL IMPACT HOME BUYERS	30050441	2	E	LIVE						
373	HOW TO ATTRACT GENERATION Y TO THE NORTHERN NEW MEXICO REGION	30110531	2	E Changed to Elective from TRAINING	LIVE						

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
374	How to Be Your Buyers Advocate	21021051	1	E Changed to Elective from TRAINING	LIVE	KATIE HOOKS (PENDING) CHRISTINA DOMINGUEZ (PENDING)				http://www.rld.state.nm.us/uploads/files/00000%20How%20to%20be%20Your%20Buyers%20Advocate%2	5/8/2019
375	HOW TO BECOME A POWER AGENT IN REAL ESTATE (GAAR)	30130771	3	E Changed to Elective from TRAINING	LIVE	GAAR					12/11/2019
376	HOW TO LEAD YOUR TEAM AND MANAGE CONFLICT	30130491	6	E Changed to Elective from TRAINING	LIVE						
377	HOW TO MAKE DOLLARS IN REAL ESTATE - INFILL NEW DEVELOPMENT & REPURPOSING EXISTING PROPERTIES (NAIOP)	30090261	5	C	LIVE						5/17/2017
378	HOW TO MAKE YOURSELF INDISPENSABLE: TAKING INITIATIVE AND POSITIVELY INFLUENCING	21130841	3	E Changed to Elective from TRAINING	LIVE	KATIE SNAPP ABQ				http://www.rld.state.nm.us/uploads/files/How%20to%20Make%20You	8/16/2017
379	HOW TO MEASURE REAL PROPERTY	21040121	3	E	LIVE	WILLIAM MC COY ABQ		APPRAISAL		http://www.rld.state.nm.us/uploads/files/How%20t	
380	HOW TO MEASURE REAL PROPERTY	21040122	3	E	ON DEMAND	WILLIAM MC COY ABQ		APPRAISAL	KAPLAN https://www.kapre.com	http://www.rld.state.nm.us/uploads/files/How%20t	
381	HOW TO WORK WITH REAL ESTATE INVESTORS	30020661	3	E	LIVE						
382	HOW THE WATER SOURCE AFFECTS THE CLAIM (PM)	21140651	1	E	LIVE	KRISTI GREINER		COMMERCIAL	PAUL DAVIS		8/14/2019
383	HYDRAULIC FRATURING SEMINAR	30080131	7	E	LIVE						
384	ICSC RECON 2018 BEYOND THE BASICS: ADVANCED TENANT COORDINATION - NEW	30140671	1	E	LIVE						3/21/2018
385	ICSC RECON 2018 HOW YOU DRAFT YOUR LEASE CAN SAVE YOU MONEY	30140661	1	E	LIVE						3/21/2018
386	ICSC RECON 2018 INVESTING IN RETAIL PROPERTIES AND STRUCTURING - NEW	30140681	1	E	LIVE						3/21/2018
387	ICSC RECON 2018 LEASING STRATEGIES FOR DIFFICULT SPACES - NEW	30240691	1	E	LIVE						3/21/2018
388	ICSC RECON 2018 RETAIL TRIPLE NET LEASE AND LEASING STRATEGIES FOR DIFFICULT SPACES	30240701	2	E	LIVE						3/21/2018
389	IDO Basics for Commericial Real Estate Professionals	30141441	2	E	LIVE	ONE TIME					6/10/2020

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
390	IDW 1 - ZOOM BASICS	20150032	1	E Changed to Elective from TRAINING	ZOOM	RICHARD GALLEGOS ABQ 11/30/22		OTHER			7/8/2020
391	IDW 2 - ZOOM INTERMEDIATE	20150042	1	E Changed to Elective from TRAINING	ZOOM	RICHARD GALLEGOS ABQ		OTHER			7/8/2020
392	IDW 3 - ZOOM ADVANCED	20150052	1	E Changed to Elective from TRAINING	ZOOM	RICHARD GALLEGOS ABQ		OTHER			7/8/2020
393	IDW 4 - COMMUNICATION FOCUS	20150062	1	T	ZOOM	RICHARD GALLEGOS ABQ		OTHER			7/8/2020
394	IDENTITY THEFT; PROTECTING YOUR CLIENTS AND YOUR BUSINESS - ONLINE	21010852	3	E	ON DEMAND	WILLIAM MC COY ABQ			KAPLAN https://www.kapre.com	NO OUTLINE AVAILABLE	
395	IDENTY THEFT: PROTECTING YOUR CLIENTS AND YOUR BUSINESS	21010851	3	E	LIVE	WILLIAM MC COY ABQ		RE LAW	KAPLAN https://www.kapre.com	NO OUTLINE AVAILABLE	
396	IGNITE BRILLIANCE IN YOUR LEADERSHIP COMMUNICATIONS (CARNM)	30110601	1	E Changed to Elective from TRAINING	LIVE						6/21/2017
397	IMPACT OF STRATEGIC LOGISTICS ON NM REAL ESTATE PROPERTIES & ECONOMIC DEVELOPMENT	30140791	1	E	LIVE						
398	IMPROVING CUSTOMER CARE AND RETENTION	30130441	3	E Changed to Elective from TRAINING	LIVE						
399	IN THE MINDS OF THE SNAKE PEOPLE	20130311	2	E Changed to Elective from TRAINING	LIVE	CRYSTAL LE MASTER ABQ				http://www.rld.state.nm.us/uploads/files/000000%20In%20the%20Minds%20of%20the%20Snake%20Peo	9/12/2018
400	INCOME PROPERTY ANALYSIS (CORE ELECTIVE) (PM)	21140551	10	C	LIVE	FRANK "CHIP" MEYERS SANTA FE (expired)		COMMERCIAL/ PROPERTY MANAGEMENT		http://www.rld.state.nm.us/uploads/files/14%20Chip%20Meyers%20In	5/18/2016
401	INCREASING REAL ESTATE VALUES & ECONOMIC GROWTH BY FIGHTING CRIME (NAIOP)	30090271	1	E	LIVE						1/17/2018
402	INFILL 101 - REMODEL, REPURPOSE OR REPLACE: CASE STUDIES ON INFILL/REDEVELOPMENT PROJECTS	30140891	5	E	LIVE						
403	INFLUENCE AND LEADERSHIP	30130371	2	E Changed to Elective from TRAINING	LIVE						
404	INNOVATION CORRIDOR NOB HILL TO OLD TOWN	30140831	1	E	LIVE						
405	INSTANET SOLUTIONS FOR BASIC USERS	21030252	4	E Changed to Elective from TRAINING	WEBINAR	JACK SHEEHAN PLACITAS		TECH			
406	INSTANET SOLUTIONS FOR BASIC USERS	21030201	4	E Changed to Elective from TRAINING	LIVE	JACK SHEEHAN PLACITAS ROBERT TREECE ABQ		TECH			

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
407	INTEGRATING SOLAR ELECTRIC (PV) SYSTEMS IN OUR BUILDINGS AND HOMES	31090181	1	E	LIVE						
408	INTERNET SAFETY: PROTECTING YOURSELF AND YOUR CLIENTS WHEN ONLINE (RANM)	30030391	3	E	LIVE						5/9/2018
409	INTRO TO SOLAR	21090221	4	C	LIVE	JAMES DES JARDINS ABQ		CONSTRUCTION & DEVELOPMENT		http://www.rld.state.nm.us/uploads/files/000000%20Intro%20to%20Solar%20Revised%20Outline.pdf	2/21/2018
410	INTRODUCTION TO COMMERCIAL REAL ESTATE	21140562	4	C	ON DEMAND	RICHARD GALLEGOS ABQ			AVR+CE http://www.avrce.com	http://www.rld.state.nm.us/uploads/files/10%20Richard%20Gallegos	9/14/2016
411	INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	21020232	4	C	ON DEMAND			PRINCIPLES & PRACTICE	KAPLAN https://www.kapre.com	NO OUTLINE AVAILABLE	
412	INTRODUCTION TO GREEN BUILDING	21090021	4	E	LIVE	ROBERT TREECE ABQ LOU TULGA ABQ		CONSTRUCTION & DEVELOPMENT		http://www.rld.state.nm.us/uploads/files/2014Intro%20to%20Green	
413	INTRODUCTION TO GREEN BUILDING FOR REALTORS	21090012	2	E	ON DEMAND			CONSTRUCTION & DEVELOPMENT			
414	INTRODUCTION TO REAL ESTATE INVESTMENTS	21020572	6	E	ON DEMAND			PRINCIPLES & PRACTICE	KAPLAN https://www.kapre.com	NO OUTLINE AVAILABLE	
415	INTRODUCTION TO REAL ESTATE TECHNOLOGY	21030021	6	E	LIVE	WILLIAM MC COY ABQ		TECH			
416	INTRODUCTION TO RESIDENTIAL PROPERTY MANAGEMENT (PM)	21060101	8	C	LIVE	JACK SHEEHAN PLACITAS	PM	PROPERTY MGMT		http://www.rld.state.nm.us/uploads/files/Residential%20Property%20	
417	INTRODUCTION TO RESIDENTIAL PROPERTY MANAGEMENT (PM)	21060102	8	C	WEBINAR	JACK SHEEHAN PLACITAS	PM	PROPERTY MGMT		http://www.rld.state.nm.us/uploads/files/Residential%20Property%20	
418	INTRODUCTION TO THE APPRAISAL PROFESSION	21040021	10	E	LIVE			APPRAISAL			
419	INVESTMENT PROPERTY PRACTICE AND MANAGEMENT	21020251	10	E	LIVE		PM	PRINCIPLES & PRACTICE	KAPLAN https://www.kapre.com	NO OUTLINE AVAILABLE	
420	IREM DESIGNATION COURSES										
421	IREM 101 MANAGING SINGLE FAMILY HOMES AND SMALL INVESTMENT PROPERTIES (PM)	21060431	6	C	LIVE	ANDREW GAVIN LEACH ABQ	PM	PROPERTY MGMT		https://www.irem.org/resources/store/product/sfh201#SFH201	1/17/2018
422	IREM 101a MANAGING SINGLE FAMILY HOMES AND SMALL INVESTMENT PROPERTIES (PM)	21060432	2	E	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/sfh201#SFH201	5/9/2018
423	IREM 102 MANAGING RESIDENTIAL PROPERTIES	21060441	10	C	LIVE		PM	PROPERTY MGMT		https://www.irem.org/resources/store/product/RES201#RES201	1/17/2018
424	IREM 102a MANAGING RESIDENTIAL PROPERTIES (PM)	21060442	10	C	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/RES201#RES201	5/9/2018
425	IREM 103a RESIDENTIAL MAINTENANCE OPERATIONS (PM)	21060452	4	C	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/mnt001#MNT001	5/9/2018

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
426	IREM 104a RESIDENTIAL BUDGETING AND ACCOUNTING (PM)	21060462	3	E	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/course-2/COURSE_FIN00	5/9/2018
427	IREM 105a STAFFING A RESIDENTIAL MANAGEMENT TEAM (PM)	21060472	3	E	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/course-2/COURSE_HRS00	5/9/2018
428	IREM 106 MANAGING CONDOMINIUMS AND HOMEOWNERS ASSOCIATION (PM)	21060481	10	C	LIVE		PM	PROPERTY MGMT		https://www.irem.org/resources/store/product/CID201#CID201	1/17/2018
429	IREM 106a MANAGING CONDOMINIUMS AND HOMEOWNERS ASSOCIATIONS (PM)	21060482	10	C	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/CID201#CID201	5/9/2018
430	IREM 107 FAIR HOUSING AND BEYOND (PM)	21060491	4	C	LIVE		PM	PROPERTY MGMT		https://www.irem.org/resources/store/product/fhs201#FHS201	1/17/2018
431	IREM 107a FAIR HOUSING AND BEYOND (PM)	21060492	4	C	ON DEMAND	VIRGINIA GONZALES ABQ	PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/fhs201#FHS201	5/9/2018
432	IREM 108 BUDGETING, CASH FLOW, AND REPORTING FOR INVESTMENT REAL ESTATE (PM)	21060501	10	C	LIVE		PM	PROPERTY MGMT		https://www.irem.org/resources/store/product/fin402#FIN402	5/9/2018
433	IREM 108a BUDGETING, CASH FLOW, AND REPORTING FOR INVESTMENT REAL ESTATE (PM)	21060502	4	C	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/fin402#FIN402	5/9/2018
434	IREM 109 MARKETING AND LEASING STRATEGIES FOR RETAIL PROPERTIES	21060511	10	C	LIVE		PM	PROPERTY MGMT		https://www.irem.org/resources/store/product/mkt404#MKT404	5/9/2018
435	IREM 109a MARKETING AND LEASING STRATEGIES FOR RETIAL PROPERTIES (PM)	21060512	4	C	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/mkt404#MKT404	5/9/2018
436	IREM 110 MARKETING AND LEASING STRATEGIES FOR MULTIFAMILY PROPERTIES (PM)	21060521	10	C	LIVE		PM	PROPERTY MGMT		https://www.irem.org/resources/store/product/mkt405#MKT405	5/9/2018
437	IREM 110a MARKETING AND LEASING STRATEGIES FOR MULTIFAMILY PROPERTIES (PM)	21060522	4	C	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/mkt405#MKT405	5/9/2018
438	IREM 111 MARKETING AND LEASING STRATEGIES FOR OFFICE BUILDINGS (PM)	21060531	10	C	LIVE		PM	PROPERTY MGMT		https://www.irem.org/resources/store/product/mkt406#MKT406	5/9/2018
439	IREM 111a MARKETING AND LEASING STRATEGIES FOR OFFICE BUILDINGS (PM)	21060532	4	C	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/mkt406#MKT406	5/9/2018
440	IREM 112 LEADING A WINNING PROPERTY MANAGEMENT TEAM (PM)	21060541	10	E Changed to Elective from TRAINING	LIVE		PM	PROPERTY MGMT		https://www.irem.org/resources/store/product/hrs402#HRS402	5/9/2018
441	IREM 112a LEADING A WINNING PROPERTY MANAGEMENT TEAM (PM)	21060542	6	E Changed to Elective from TRAINING	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/hrs402#HRS402	5/9/2018
442	IREM 113 MANAGING MAINTENANCE OPERATIONS AND PROPERTY RISK	21060551	10	C	LIVE		PM	PROPERTY MGMT		https://www.irem.org/resources/store/product/MNT402#MNT402	5/9/2018
443	IREM 113a MANAGING MAINTENANCE OPERATIONS AND PROPERTY RISK (PM)	21060552	4	C	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/MNT402#MNT402	5/9/2018

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
444	IREM 114 FINANCING AND LOAN ANALYSIS FOR INVESTMENT REAL ESTATE (PM)	21060561	10	C	LIVE		PM	PROPERTY MGMT		https://www.irem.org/resources/store/product/asm602#ASM602	5/9/2018
445	IREM 114a FINANCING AND LOAN ANALYSIS FOR INVESTMENT REAL ESTATE (PM)	21060562	3	E	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/asm602#ASM602	5/9/2018
446	IREM 115 PERFORMANCE AND VALUATION OF INVESTMENT REAL ESTATE (PM)	21060571	10	C	LIVE		PM	PROPERTY MGMT		https://www.irem.org/resources/store/product/asm604#ASM604	5/9/2018
447	IREM 115a PERFORMANCE AND VALUATION OF INVESTMENT REAL ESTATE (PM)	21060572	3	E	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/asm604#ASM604	5/9/2018
448	IREM 116 ASSET ANALYSIS OF INVESTMENT REAL ESTATE (PM)	21060581	8	C	LIVE		PM	PROPERTY MGMT		https://www.irem.org/resources/store/product/asm605#ASM605	5/9/2018
449	IREM 116a ASSET ANALYSIS OF INVESTMENT REAL ESTATE (PM)	21060582	3	E	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/asm605#ASM605	5/9/2018
450	IREM 117 ETHICS FOR THE REAL ESTATE MANAGER (PM)	21060591	7	ETH	LIVE	VIRGINIA GONZALES ABQ	PM	PROPERTY MGMT		https://www.irem.org/resources/store/product/etb800#ETH800	5/9/2018
451	IREM 118a REAL ESTATE MANAGEMENT ETHICS (PM)	21060592	2	ETH	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/etb001#ETH001	5/9/2018
452	IREM 119a MANAGING COMMERCIAL PROPERTIES (PM)	21060602	10	C	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org//resources/store/product/cml201#CML201	5/9/2018
453	IREM 220 SUSTAINABLE REAL ESTATE MANAGEMENT (PM)	21060612	8	C	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/srm001#SRM001	5/9/2018
454	IREM 221 ENHANCING PROPERTY VALUE WITH DEEP RETROFITS (PM)	21060662	1	E	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/srm801#SRM801	5/9/2018
455	IREM 222 IDENTIFYING AND PRESENTING A DEEP RETROFIT OPPORTUNITY (PM)	21060632	1	E	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	http://www.rld.state.nm.us/uploads/files/000000%20IREM%20222%20Identifying%20and%20Presenting	5/9/2018
456	IREM 223 CALCULATING DEEP RETROFIT VALUE	21060642	1	E	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	http://www.rld.state.nm.us/uploads/files/000000%20IREM%20223%20Calculating%20Deep%20Retrofit%	5/9/2018
457	IREM 224 FINANCING ENERGY EFFICIENT PRODUCTS (PM)	21060652	1	E	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	http://www.rld.state.nm.us/uploads/files/000000%20IREM%20224%20Financing%20Energy%20Efficient	5/9/2018
458	IREM 225 ACCESSING AND USING ENERGY DATA TO IMPROVE PROPERTY OPERATIONS	21060662	1	E	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	http://www.rld.state.nm.us/uploads/files/000000%20IREM%20%20225%20Accessing%20and%20Using%	5/9/2018
459	IREM 226 ATTRACTING AND RETAINING RESIDENTS (PM)	21060672	2	E	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/mkl001#MKL001	5/9/2018
460	IREM 227 CONFLICT MANAGEMENT SEMINAR (PM)	21060751	1,2,3	E Changed to Elective from TRAINING	LIVE		PM	PROPERTY MGMT	IREM https://iremnewmex.org	http://www.rld.state.nm.us/uploads/files/000000%20IREM%20227%20Conflict%20Management%20Semi	5/9/2018
461	IREM 228 UNDERSTANDING LEVERAGE AND DEBT STRUCTURE (PM)	21060692	1	E	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	http://www.rld.state.nm.us/uploads/files/000000%20IREM%20228%20Understanding%20Leverage%20and	5/9/2018

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
462	IREM 229 DEVELOPING A CAPITAL STRATEGY (PM)	21060702	1	E	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	http://www.rld.state.nm.us/uploads/files/000000%20IREM%20229%20Developing%20%20Capital%20Str	5/9/2018
463	IREM 230 STARTING A PROPERTY MANAGEMENT COMPANY (PM)	21060712	1	E Changed to Elective from TRAINING	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	http://www.rld.state.nm.us/uploads/files/000000%20IREM%20230%20Starting%20a%20Property%20Management%20Comp	5/9/2018
464	IREM 231 FINDING YOUR COMPANY'S NICHE (PM)	21060722	1	E Changed to Elective from TRAINING	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	http://www.rld.state.nm.us/uploads/files/000000%20IREM%20231%20Finding%20Your%20Company's%20Niche%20(PM).pdf	5/9/2018
465	IREM 232 INTRODUCTION TO PROPERTY MANAGEMENT (PM)	21060731	4	E Changed to Elective from TRAINING	LIVE	ANDREW GAVIN LEACH ABQ	PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/irem01#IREM01	5/9/2018
466	IREM 232a INTRODUCTION TO PROPERTY MANAGEMENT (PM)	21060732	2	E Changed to Elective from TRAINING	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	https://www.irem.org/resources/store/product/irem01#IREM01	5/9/2018
467	IREM 233 OUTSTANDING FACILITATION (PM)	21060742	1	E Changed to Elective from TRAINING	ON DEMAND		PM	PROPERTY MGMT	IREM https://iremnewmex.org	http://www.rld.state.nm.us/uploads/files/000000%20IREM%20233%20Outstanding%20Facilitation%20(PM).pdf	5/9/2018
468	IREM ASM-603 - INVESTMENT REAL ESTATE FINANCE AND VALUATION PART ONE (PM)	21140061	10	C	LIVE		PM	COMMERCIAL		No Link	
469	IREM ASM-604 - INVESTMENT REAL ESTATE FINANCE AND VALUATION PART TWO (PM)	21140071	10	C	LIVE		PM	COMMERCIAL		No Link	
470	IREM ASM-605 - INVESTMENT REAL ESTATE FINANCE AND VALUATION PART THREE (PM)	22140081	5	C	LIVE		PM	COMMERCIAL		No Link	
471	IRWA - EMINENT DOMAIN LAW BASICS FOR ROW PROFESSIONALS (2018)	30020801	10	E	LIVE						9/12/2018
472	IRWA - LEGAL ASPECTS OF EASEMENTS C802 (2018)	30020811	8	E	LIVE						9/12/2018
473	Is Albuquerque In It to Win It?	30010231	1	E	LIVE	CARNM One Time					5/13/2020
474	IT'S HIGH TIDE YOU GOT THE FACTS ABOUT HOMEOWNER'S FLOOD INSURANCE (ONLINE)	21010942	3	E	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO		RE LAW	MC KISSOCK https://www.mckissock.com/real-estate/continuing	NO OUTLINE AVAILABLE	3/15/2017
475	KEY TO A SMOOTH CLOSING - MANAGE IT	21020781	2	E	LIVE	CRYSTAL LE MASTER ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/00%20Key%20to%20a%20S	
476	KNOWING THE CODE: REAL ESTATE ETHICS	21120042	4	ETH	ON DEMAND			ETHICS			
477	LAND GRANTS IN NORTHERN NEW MEXICO	30010731	1	E	LIVE						
478	LAND SURVEYS AND THEIR ROLE INSURING TITLE IN NEW MEXICO	21020721	2	E	LIVE	SCOTT FLOREZ ABQ MARY ANN HOWARD ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/Land%20Surveys%20and%2	
479	LAND USE LAW: CURRENT ISSUES IN SUBDIVISION, ANNEXATION AND ZONING	30010911	6	E	LIVE						

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
480	LAND USE LAW: CURRENT ISSUES IN ZONING AND SUBDIVISION	30010721	6	E	LIVE						
481	LANDLORD TENANT RIGHTS, OBLIGATIONS AND REMEDIES (PM)	21060121	5	E	LIVE	SUSAN TURETSKY SANTA FE	PM	PROPERTY MGMT		http://www.rld.state.nm.us/uploads/files/Landlord	
482	LAW OF THE RIO GRANDE 2015	30010951	10	E	LIVE						
483	LAYING THE FOUNDATION: Get the Dirt on Working with New Home Builders	30090321	2	E Changed to Elective from TRAINING	LIVE			CONSTRUCTION			1/8/2020
484	LEAD GENERATION (ALSO MINING FOR GOLD !)	21130491	2	E Changed to Elective from TRAINING	LIVE	MIKE CARTER ABQ		SALES			
485	LEAD PAINT DISCLOSURE: IT'S THE LAW (PM)	21070031	3	E	LIVE	WILLIAM MC COY ABQ William Willby Evans ABQ		DISCLOSURE		http://www.rld.state.nm.us/uploads/files/Lead%20	
486	LEAD PAINT INSPECTIONS (PM)	21070111	3	E	LIVE			DISCLOSURE			
487	LEAD PAINT RENOVATION, REPAIR AND PAINTING CERTIFICATION (PM)	21070121	3	E	LIVE			DISCLOSURE			
488	LEAD SAFETY: WHAT REAL ESTATE AGENTS NEED TO KNOW (PM)	21070191	1	E	LIVE	ISTVAN ZSAKO ABQ		ENVIRONMENTAL		http://www.rld.state.nm.us/uploads/files/00000%20	3/13/2019
489	LEAD SAFETY: WHAT REAL ESTATE AGENTS NEED TO KNOW (2 HOUR VERSION) (PM)	21080201	2	E	LIVE	ISTVAN ZSAKO ABQ		ENVIRONMENTAL		http://www.rld.state.nm.us/uploads/files/00000%20	5/8/2019
490	LEADING A WINNING PROPERTY MANAGEMENT TEAM (HRS 402) (PM)	30060281	10	E Changed to Elective from TRAINING	LIVE						6/21/2017
491	LEASING AND MANAGING RESIDENTIAL REAL ESTATE (PM)	21060111	8	E	LIVE	MARCIA RUSSELL ABQ	PM	PROPERTY MGMT		http://www.rld.state.nm.us/uploads/files/Leasing%20%20Managing%2	
492	LEASING STRATEGIES FOR DIFFICULT SPACES (ICSC 2017 CONFERENCE)	30141131	1	E	LIVE						4/19/2017
493	LEGAL DESCRIPTIONS AND SURVEY MAPS	21020271	4	C	LIVE	WILLIAM MC COY ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/LegalDescriptionsSurveyM	
494	LEGAL DESCRIPTIONS, TITLE INSURANCE AND SURVEYS IN RE TRANSACTIONS	30010781	6	E	LIVE						
495	LEGAL ISSUES IN COMMERCIAL LEASING (CARNM) (PM)	30141271	4	C	LIVE						6/11/2018
496	LEGAL ISSUES ON COMMERCIAL LEASES, LOIs AND Tis (PM)	30141041	4	C	LIVE						
497	LEGAL RESPONSIBILITIES AND RISK MANAGEMENT	30060221	7	E	LIVE						

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
498	LEGAL UPDATE FOR SUPER QBs	30011131	1	E	LIVE			LAW	ONE TIME		6/12/2019
499	LIARS, CHEATERS, AND THIEVES: AVERTING A CLIENT CATASTROPHE	20150012	4	E	ON DEMAND	RICHARD GALLEGOS ABQ			KAPLAN https://www.kapre.com	http://www.rld.state.nm.us/uploads/files/00000%20Liars%2C%20Cheaters%20and%20Thieves%20	12/12/2018
500	LISTING EXPLOSION	30130551	2	E Changed to Elective from TRAINING	LIVE						
501	LOAN TYPES AND INSTRUMENTS OF FINANCE	21050052	3	ED	ON DEMAND			FINANCE		http://www.rld.state.nm.us/uploads/files/NM-Loan%20Types%20	
502	MANUFACTURED HOME TITLE PROCESSING	21020281	3	E	LIVE	SCOTT FLOREZ ABQ MARY ANN HOWARD ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/Manufactured%20Home%20	
503	MARKET LIKE A ROCK STAR ON A RODIES BUDGET	30130891	3	E Changed to Elective from TRAINING	LIVE						2/12/2020
504	MARKETING (NARPM)	30060271	6	E	LIVE						5/17/2017
505	MARKETING AND LEASING STRATEGIES FOR OFFICE BUILDINGS (IREM)	30141111	10	E	LIVE						2/15/2017
506	MARKETPLACE DYNAMICS IN COMMERCIAL REAL ESTATE	20141021	4	C	LIVE	VIC BRUNO ABQ		COMMERCIAL		http://www.rld.state.nm.us/uploads/files/000000%20%20Marketplace%20Dynamics%20in%20Commerci	4/10/2019
507	MASTER CERTIFIED NEGOTIATION EXPERTY (NCNE) ADVANCED CONCEPTS (HAYMAN)	30130781	10	E Changed to Elective from TRAINING	LIVE						
508	MASTERING EMAIL NEGOTIATIONS IN REAL ESTATE	21130571	6	E Changed to Elective from TRAINING	LIVE			SALES		http://www.rld.state.nm.us/uploads/files/000%20MasteringEmailNegotiation.pdf	
509	MECHANICS LIENS: LAW & STRATEGY	21010241	4	C	LIVE	STEVEN RIEMANN SANTA FE		RE LAW		http://www.rld.state.nm.us/uploads/files/Mechanic	
510	MEDIATE, LITIGATE, ARBITRATE (ON DEMAND)	21021092	2	E	ON DEMAND	RICHARD GALLEGOS ABQ		PRINCIPLES & PRACTICE	KAPLAN https://www.kapre.com		9/11/2019
511	MEDICINAL MARIJUANA: RISK MANAGEMENT FOR RE PROFESSIONALS	21080151	2	E	LIVE			ENVIRONMENTAL		http://www.rld.state.nm.us/uploads/files/Medicinal_Marijuana2014	
512	MILITARY RELOCATION PROFESSIONAL	30020831	7	E Changed to Elective from TRAINING	LIVE				GAAR		3/13/2019
513	MILLENNIALS ARE CHANGING REAL ESTATE: ARE YOU READY?(ONLINE)	21030342	4	E Changed to Elective from TRAINING	ON DEMAND	RICHARD GALLEGOS ABQ		TRAINING	MC KISSOCK https://www.mckissock.com/real-estate/continuing-education/new	http://www.rld.state.nm.us/uploads/files/00%20Millennials%20are%20Changing%20Rea	2/15/2017
514	MILLENNIALS CHALLENGING THE TRADITIONAL RE MODEL	21030352	4	E Changed to Elective from TRAINING	ON DEMAND			TRAINING	KAPLAN https://www.kapre.com	http://www.rld.state.nm.us/uploads/files/Millennials%20Challenging	5/9/2018

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
515	MLS - LEARNING ALL THE DETAILS, EXPLANATIONS AND TERMS OF MLS (NMMLS)	21021081	4	E	LIVE	MEGAN MC FARLANE SANTA FE		PRINCIPLES & PRACTICE			9/11/2019
516	MLS ROAD TRIP: MAPPING MLS DATA TO IT'S FINAL DESTINATION	21021091	4	E	LIVE	MEGAN MC FARLANE SANTA FE		PRINCIPLES & PRACTICE			9/11/2019
517	MLS - WHAT IS A MULTIPLE LISTING SERVICE? (NMMLS)	21020821	3 to 4	E	LIVE	MEGAN MC FARLANE SANTA FE		PRINCIPLES & PRACTICE			8/8/2018 9/11/2019
518	"Mini"Ethics Course to supplement the National Ethics Day 2020	30120291	2-Jan	ETH	LIVE/DISTANCE	one time		ethics			9/9/2020
519	MODERN MARKETING TRAINING	30130851	5-Jan	E Changed to Elective from TRAINING	LIVE	GAAR ONE TIME		SALES			12/11/2019
520	MODERN URBANISM	22090011	4	E	LIVE	RICHARD GALLEGOS ABQ		CONSTRUCTION & DEVELOPMENT		http://www.rld.state.nm.us/uploads/files/Modern%20Urbanism%20Co	
521	MOLD A GROWING CONCERN	21070051	4	E	LIVE	LOU TULGA ABQ		DISCLOSURE		http://www.rld.state.nm.us/uploads/files/Mold%20a%20Growing%20	
522	Mold: What You Need to Know About Mold and Air Sampling Reports	21080191	2	E	LIVE	ISTVAN ZSAKO ABQ		ENVIRONMENTAL	PREFERRED SYSTEMS INC.	http://www.rld.state.nm.us/uploads/files/00000%20Mold%20-%20What%20you%20Need%20to%20Kno	5/8/2019
523	More Than Surviving the Pandemic - How to Flourish in Times of Change, CARNM 2 CEU, Education	30150041	2	E	LIVE	ONE TIME CARNM		Other/ Commercial			8/12/2020
524	MORTGAGES, LOANS, AND LAWS - HOW THEY HELP YOUR CLIENT (ONLINE)	21050422	3	E	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO		FINANCE	MC KISSOCK https://www.mckissock.com/real-estate/continuing	http://www.rld.state.nm.us/uploads/files/NM-Mortgages%20Loa	
525	(The) MYSTERIES OF THE MLS: LEARNING THE NOOKS & CRANNIES OF THE MLS SYSTEM	21020901	6	E Changed to Elective from TRAINING	LIVE/DISTANCE	MEGAN MC FARLANE SANTA FE		PRINCIPLES & PRACTICE			9/9/2020
526	NAIOP - DEALS, CONNECTIONS, TRENDS (NATIONAL NAIOP CONFERENCE 2018)	30141291	5	E	LIVE						9/12/2018
527	NAIOP - DEVELOPMENT 101: REGULATORY CHANGES & BEST PRACTICES	30141281	5	E	LIVE						7/11/2018
528	NAIOP - THE NEW LOCALISM: HOW CITIES CAN THRIVE IN THE AGE OF POPULISM	30140121	1	E	LIVE						3/13/2019
529	NAIOP April 2019 Forum - Governor Michelle Grisham	30090301	1	E	LIVE				NAIOP		3/13/2019
530	NAIOP Development 102: Industrial Property + Regulatory Changes & Best Practices	30090311	5	E	LIVE				NAIOP		3/13/2019
531	NAIOP HOME GROWN PROGRESS - OFFICE & INDUSTRIAL SIOR REPORT (NAIOP)	30141311	1	E	LIVE						11/14/2018
532	NAIOP March 2019 Forum - Let's Talk Water	30080151	1	E	LIVE				NAIOP		3/13/2019

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
533	NAIOP NATIONAL COMMERCIAL REAL ESTATE CONFERENCE: TRENDS	30141101	4	E	LIVE						8/17/2016
534	NAIOP'S NEW REAL ESTATE DEVELOPMENT PLAYBOOK	30141011	5	E	LIVE						
535	NAIOP/SIOR PREPARED COMMUNITIES WIN CONFERENCE	30141211	1	E	LIVE						9/20/2017
536	NAIOP CRE CONVERGE 2019 - DEALS, CONNECTIONS, TRENDS NATIONAL CONFERNENCE	30141391	5	E	LIVE	ONE TIME			NAIOP		7/10/2019
537	~~NAR - AT HOME WITH DIVERSITY~~ See NAR 100 Below	~~21130011~~	~~6~~	~~E~~	~~LIVE~~	~~BARO SHALIZI SANTA FE 1/31/20~~		~~SALES~~		~~http://www.rld.state.nm.us/uploads/files/AtHomewithDiversity2014.pdf~~	
538	NAR - EXPANDING HOUSING OPPORTUNITIES	21010691	4	E	LIVE			RE LAW			
539	NAR - SRES	20130291	10	E	LIVE	JIMMY DAGUE HENDERSON, NV		SALES	THE CE SHOP https://www.thecesshop.com/online-education/new...	https://www.thecesshop.com/online-education/new...	
540	NAR CERTIFICATION-DESIGNATION COURSES										
541	NAR- 100 At Home With Diversity	21130851	7	C	LIVE	NAR VETTED INSTRUCTORS, BARO SHALIZI		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/000000%20NAR%20100%20At%20Home%20With%20Diversit	4/10/2019
542	NAR- 101 E-pro Certification	21130861	10	E Changed to Elective from TRAINING	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/000000NAR%20101%20E-Pro%20Certification.pdf	4/10/2019
543	NAR- 102 MRP Military Relocation Professional	21130871	6	E	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/000000%20NAR%20102%20MRP%20Milit	4/10/2019
544	NAR- 103 Pricing Strategy Advisor	21130881	5	E Changed to Elective from TRAINING	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/000000%20NAR%20103%20Pricing%20Strategy%20Advisor%20(PSA).pdf	4/10/2019
545	NAR- 104 Real Estate Negotiation Expert (RENE)	21130891	10	E Changed to Elective from TRAINING	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/NAR%20104%20Real%20Estate%20Negotiation%20Expert%20	4/10/2019
546	NAR- 105 Resort and Second Home Property Specialist (formerly Home Sweet Second Home)	21130901	6	E Changed to Elective from TRAINING	LIVE	NAR VETTED INSTRUCTORS, BARO SHALIZI		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/000000%20NAR%20105%20Home%20Sweet%20Second%20Home.pdf	4/10/2019
547	NAR- 106 Short Sales and Foreclosures	21130911	7	C	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/000000%20NAR%20106%20Short%20Sale	4/10/2019
548	NAR- 107 Accredited Buyers Representative	21130921	10	E	LIVE	NAR VETTED INSTRUCTORS, BARO SHALIZI		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/000000%20NAR%20107%20Accredited%20	4/10/2019
549	NAR- 108 Generating Buyer and Seller Leads	21130931	5	E Changed to Elective from TRAINING	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/000000%20NAR%20108%20Generating%20Buyer%20and%20Seller%20Leads.pdf	4/10/2019
550	NAR- 109 Generation Buy	21130941	6	E Changed to Elective from TRAINING	LIVE	NAR VETTED INSTRUCTORS, BARO SHALIZI		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/000000NAR%20109%20Generation%20Buy.pdf	4/10/2019

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
551	NAR- 110 New Home Construction and Buyer Representative	21130951	6	C	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/0000000%20NAR%20110%20New%20Home%20Construction%2	4/10/2019
552	NAR- 111 Real Estate Marketing Reboot	21130961	6	E Changed to Elective from TRAINING	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/0000000%20NAR%20111%20Real%20Estate%20Marketing%20Reboot.pdf	4/10/2019
553	NAR- 112 Real Estate Investing	21130971	6	C	LIVE	NAR VETTED INSTRUCTORS, BARO SHALIZI		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/0000000%20NAR%20112%20Real%20Estate%20Investing.pdf	4/10/2019
554	NAR- 113 NAR Green Designation 2 Days	21130981	10	E	LIVE	NAR VETTED INSTRUCTORS, BARO SHALIZI		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/0000000%20NAR%20113%20NAR%20Green%20Designation%2	4/10/2019
555	NAR- 114 Senior's Real Estate Specialist (SRES)	21130991	10	E	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/0000000%20NAR%20114%20Senior's%20Real%20Estate%20Sp	4/10/2019
556	NAR- 115 Seller's Representative Specialist (SRS)	21131001	10	E	LIVE	NAR VETTED INSTRUCTORS including RICH HART MARIETTA, GA		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/0000000%20NAR%20115%20Seller's%20Representative%20Sp	4/10/2019
557	NAR- 116 C-RETS Designing and Sustaining Successful Teams	21131011	7	E Changed to Elective from TRAINING	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/0000000%20NAR%20116%20C-RETS%20Designing	4/10/2019
558	NAR- 117 C-RETS HR Solutions for Teams	21131021	6	E Changed to Elective from TRAINING	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/0000000%20NAR%20117%20C-RETS%20HR%20Solutions%20for%20Tea	4/10/2019
559	NAR- 118 C-RETS Position Your Team for Profit	21131031	6	E Changed to Elective from TRAINING	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/0000000%20NAR%20118%20C-RETS%20Position%	4/10/2019
560	NAR- 119 C-RETS Team Leadership for Max Performance	21131041	6	E Changed to Elective from TRAINING	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/0000000%20NAR%20119%20C-RETS%20Team%20	4/10/2019
561	NAR- 120 CRB Recruiting for Success	21131051	7	E Changed to Elective from TRAINING	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/0000000%20NAR%20120%20CRB%20Recruiting%20for%20Success.pdf	4/10/2019
562	NAR- 121 CRB Show Me the Money	21131061	6	E Changed to Elective from TRAINING	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/0000000%20NAR%20121%20CRB%20Show%20Me%20the%20Money%20-	4/10/2019
563	NAR- 122 CRB Building a Business Plan	21131071	8	E Changed to Elective from TRAINING	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/0000000%20NAR%20122%20CRB%20Building%20a%20Business%20Plan.pdf	4/10/2019
564	NAR- 123 CRB Managing a Multi-Generational Business	21131081	7	E Changed to Elective from TRAINING	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/0000000%20NAR%20123%20CRB%20Managing%20a%20Multi-Generational%20Bus	4/10/2019
565	NAR- 124 CRB Performance Leadership	21131091	7	E Changed to Elective from TRAINING	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/0000000%20NAR%20124%20Performance%20Leadership.pdf	4/10/2019
566	NAR- 125 CRB Creating a Profitable Real Estate Company	21131101	7	E Changed to Elective from TRAINING	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/0000000%20NAR%20125%20CRB%20Creating%20a%20Profitabe%20Real%20Estat	4/10/2019

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
567	NAR- 126 CRB The Firm Rules	21131111	6	E Changed to Elective from TRAINING	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/0000000%20NAR%20126%20CRB%20Creating%20a%20Profita	4/10/2019
568	NAR 127 CRB Exit Strategies for Real Estate Brokerage Owners	21131121	8	E Changed to Elective from TRAINING	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/0000000%20NAR%20127%20CRB%20Exit%20Strategies%20for%20Real%20Estate	4/12/2019
569	NAR- 128 Corporate Relocation - The Next Move	21131131	6	E Changed to Elective from TRAINING	LIVE	NAR VETTED INSTRUCTORS		DESIGNATION OR CERTIFICATION	CONTACT http://gaar.com/	http://www.rld.state.nm.us/uploads/files/0000000%20NAR%20128%20Corporate%20Relocation%20-	4/10/2019
570	NAR CIPS DESIGNATION COURSES										
571	NAR-CIPS 1 - EUROPE & INTERNATIONAL REAL ESTATE	21140361	8	E	LIVE	BARO SHALIZI, SANTA FE, ; and all NAR CIIPs Vetted Instructors		INTERNATIONAL/COMMERCIAL		http://www.rld.state.nm.us/uploads/files/00000000%20NAR%20CIPS%201%20%20	
572	NAR-CIPS 2 - ASIA/PACIFIC & INTERNATIONAL REAL ESTATE	21140601	9	E	LIVE	BARO SHALIZI, SANTA FE, and all NAR CIIPs Vetted Instructors		INTERNATIONAL/COMMERCIAL		http://www.rld.state.nm.us/uploads/files/00000000%20NAR%20CIPS%202%20Asia-	6/13/2018
573	NAR-CIPS 3 - GLOBAL REAL ESTATE LOCAL MARKETS	21140591	8	E	LIVE	BARO SHALIZI, SANTA FE, and all NAR CIIPs Vetted Instructors		INTERNATIONAL/COMMERCIAL		http://www.rld.state.nm.us/uploads/files/00000000%20NAR%20CIPS%203%20%20	6/13/2018
574	NAR-CIPS 4 - GLOBAL REAL ESTATE TRANSACTION TOOLS	21140581	8	E	LIVE	BARO SHALIZI, SANTA FE, and all NAR CIIPs Vetted Instructors		INTERNATIONAL/COMMERCIAL		http://www.rld.state.nm.us/uploads/files/00000000%20NAR%20CIPS%204%20Glob	6/13/2018
575	NAR-CIPS 5 - THE AMERICAS & INTERNATIONAL REAL ESTATE	21140611	7	E	LIVE	BARO SHALIZI, SANTA FE, and all NAR CIIPs Vetted Instructors		INTERNATIONAL/COMMERCIAL		http://www.rld.state.nm.us/uploads/files/00000000%20NAR%20CIPS%205%20The	6/13/2018
576	NAR ABR CORE DESIGNATION COURSE (Also see NAR 107 Above)	22020601	10	E	LIVE	JIMMY DAGUE HENDERSON,NV RICH HART MARIETTA, GA JAMES STRINGFIELD RIO RANCHO		PRINCIPLES & PRACTICE	THE CE SHOP https://www.thecesh op.com/online-education/new-	http://www.rld.state.nm.us/uploads/files/NAR_ABR_Core_Course_Ti	
577	NAR CODE OF ETHICS & ENFORCEMENT	21120051	4	ETH/NAR	LIVE	LARRY ASHWOOD ABQ, RICHARD CEDERBERG ABQ, MARKETTA DAMONTE ABQ, ~~STEVE FOSTER FARMINGTON~~ ~~MARY ANN HOWARD ABQ, JACK SHEEHAN~~		ETHICS		http://www.rld.state.nm.us/uploads/files/NARCodeofEthicsAndEnfor	
578	NAR CODE OF ETHICS AND ENFORCEMENT (Webinar Format)	21120052	4	ETH/NAR	WEBINAR	JACK SHEEHAN PLACITAS		ETHICS		http://www.rld.state.nm.us/uploads/files/NARCodeofEthicsAndEnfor	
579	NAR E-BUYER (Also see NAR 101 Above)	21030092	6	E Changed to Elective from TRAINING	LIVE			TECH			
580	~~NAR E-PRO INTERNET PROFESSIONAL~~ NO LONGER OFFERED ON DEMAND	~~22030082~~	~~10~~	~~T~~	~~ON-DEMAND~~			~~TECH~~	~~THE CE SHOP https://www.thecesh op.com/online-education/new-~~	~~NO OUTLINE AVAILABLE~~	
581	NAR E-PRO LIVE (Also see NAR 101 Above)	22030091	7	E Changed to Elective from TRAINING	LIVE	DOUG DE VITRE ST CHARLES, MO		TECH	DEVITRE	http://www.rld.state.nm.us/uploads/files/ePRO_Day1_timedoutline.pdf	9/20/2017
582	NAR GRIEVANCE COMMITTEE TRAINING	22120141	4	ETH	LIVE	MARKETTA DAMONTE ABQ ROBERT TREECE ABQ		ETHICS		http://www.rld.state.nm.us/uploads/files/NARGrievanceCommittee	
583	NAR PROFESSIONAL STANDARDS BASIC TRAINING	21120081	8	ETH	LIVE						

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
584	NAR PROFESSIONAL STANDARDS CASE STUDIES EXAMINATION	21120311	4	ETH	LIVE	Deborah Davis ABQ		ETHICS	CARNM		
585	NAR PROFESSIONAL STANDARDS COMMITTEE TRAINING	22120161	4	ETH	LIVE	MARKETTA DAMONTE ABQ ROBERT TREECE ABQ		ETHICS		http://www.rld.state.nm.us/uploads/files/ProStandardsBasicTraining	
586	NAR PROFESSIONAL STANDARDS REVIEW DIRECTOR TRAINING	22120151	2	ETH	LIVE	MARKETTA DAMONTE ABQ		ETHICS		http://www.rld.state.nm.us/uploads/files/NARProStandardsReviewDi	
587	NAR: GREEN DESIGNATION COURSE On Demand (Also see NAR 113 Above)	21090032		E	ON DEMAND			CONSTRUCTION & DEVELOPMENT	THE CE SHOP https://www.thecesshop.com/online-education/new		
588	~~NAR: GREEN DESIGNATION COURSE~~ See NAR-113 above	~~21090031~~	~~10~~	~~E~~	~~LIVE~~			~~CONSTRUCTION & DEVELOPMENT~~			
589	~~NAR: GREEN DESIGNATION RESIDENTIAL ELECTIVE COURSE~~ See NAR 113 above	~~22090041~~	~~8~~	~~E~~	~~LIVE~~			~~CONSTRUCTION & DEVELOPMENT~~			
590	NAR: INNOVATIVE MARKETING TECHNIQUES FOR BUYERS REP.	21130241	6	E Changed to Elective from TRAINING	LIVE	JAMES STRINGFIELD RIO RANCHO		SALES			
591	~~NAR: SRS (SELLER REPRESENTATIVE SPECIALIST)~~ See NAR 115 above	~~21130661~~	~~10~~	~~T~~	~~LIVE~~	~~RICH HART MARIETTA, GA 3/31/21~~		~~PRINCIPLES & PRACTICE~~			
592	NAR: TRANSNATIONAL REFERRAL CERTIFICATION	21130251	3	E Changed to Elective from TRAINING	LIVE			SALES			
593	NARPM - National Association of Real Estate Property Management Designation/ Certification Courses										
594	~~NARPM - MARKETING YOUR MANAGEMENT BUSINESS (PM)~~ SEE NARPM 101 BELOW		~~6~~	~~T~~	~~LIVE~~	~~DAVID HOLT MINNEAPOLIS, MN 7/31/19~~	~~PM~~	~~PROPERTY MGMT~~			
595	NARPM - RISK MANAGEMENT FOR PROPERTY MANAGERS (PM)	20060091	10	ED	LIVE	NARPM Vetted Instructors	PM	PROPERTY MGMT			
596	NARPM 101 MARKETING (PM)	21060191	6	E Changed to Elective from TRAINING	LIVE	ALL NARPM VETTED INSTRUCTORS	PM	PROPERTY MGMT			1/17/2018
597	NARPM 102 TENANCY (PM)	21060201	6	E	LIVE	ALL NARPM VETTED INSERUCEORS	PM	PROPERTY MGMT			1/17/2018
598	NARPM 103 MANAGING SINGLE-FAMILY HOMES AND SMALL INVESTMENT PROPERTIES (PM)	21060211	8	E	LIVE	ALL NARPM VETTED INSERUCEORS	PM	PROPERTY MGMT			1/17/2018
599	NARPM 104 DEVELOPING REWARDING OWNER RELATIONSHIPS (PM)	21060221	6	E	LIVE	ALL NARPM VETTED INSERUCEORS	PM	PROPERTY MGMT			1/17/2018
600	NARPM 105 ESSENTIALS OF RISK MANAGEMENT (PM)	21060231	6	E	LIVE	ALL NARPM VETTED INSERUCEORS	PM	PROPERTY MGMT			1/17/2018

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED	SUBJECT		WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
601	NARPM 106 PERSONNEL PROCEDURES ESSENTIALS - HIRING YOUR FIRST ASSISTANT (PM)	21060241	6	E Changed to Elective from TRAINING	LIVE	ALL NARPM VETTED INSTRUCTORS	PM	PROPERTY MGMT			1/17/2018
602	NARPM 107 INTRODUCTION TO MAINTENANCE: COVERING THE BASICS OF STANDARDS, CODES & SAFETY	21060251	6	E	LIVE	ALL NARPM VETTED INSERUCEORS	PM	PROPERTY MGMT			1/17/2018
603	NARPM 108 IN-HOUSE MAINTENANCE: HOW TO RUN A SUCCESSFUL AND PROFITABLE MAINTENANCE OPERATION ALONGSIDE YOUR PROPERTY MANAGEMENT COMPANY (PM)	21060261	6	E Changed to Elective from TRAINING	LIVE	ALL NARPM VETTED INSTRUCTORS	PM	PROPERTY MGMT			1/17/2018
604	NARPM 109 MAINTENANCE: BASICS AND BEYOND	21060271	6	E	LIVE	ALL NARPM VETTED INSERUCEORS	PM	PROPERTY MGMT			1/17/2018
605	NARPM 110 OFFICE OPERATIONS - POLICY & PROCEDURES (PM)	21060281	6	E	LIVE	ALL NARPM VETTED INSERUCEORS	PM	PROPERTY MGMT			1/17/2018
606	NARPM 111 RISK MANAGEMENT ESSENTIALS (PM)	21060291	6	E	LIVE	ALL NARPM VETTED INSERUCEORS	PM	PROPERTY MGMT			1/17/2018
607	NARPM 112 RISK MANAGEMENT ADVANCED (PM)	21060301	6	E	LIVE	ALL NARPM VETTED INSERUCEORS	PM	PROPERTY MGMT			1/17/2018
608	NARPM 113 ESSENTIALS OF PERSONNEL PLANNING AND PRACTICES (PM)	21060311	6	E	LIVE	ALL NARPM VETTED INSERUCEORS	PM	PROPERTY MGMT			1/17/2018
609	NARPM 117 ETHICS (PM)	21060181	3	ETH	LIVE	DAVID HOLT MINNEAPOLIS, MN 7/31/19	PM	PROPERTY MGMT			1/17/2018
610	NARPM 118 LEAD BASED PAINT LAW (PM)	21060331	2	E	LIVE	ALL NARPM VETTED INSERUCEORS	PM	PROPERTY MGMT			1/17/2018
611	NARPM 119 FAIR HOUSING (PM)	21060341	3	C	LIVE	ALL NARPM VETTED INSCRUCCORS	PM	PROPERTY MGMT			1/17/2018
612	NARPM 120 FINANCE AND PROPERTY MANAGEMENT (PM)	21060351	3	E	LIVE	ALL NARPM VETTED INSERUCEORS	PM	PROPERTY MGMT			1/17/2018
613	NARPM 121 HR START TO FINISH (PM)	21060361	3	E	LIVE	ALL NARPM VETTED INSERUCEORS	PM	PROPERTY MGMT			1/17/2018
614	NARPM 122 CASHFLOW (PM)	21060371	6	E	LIVE	ALL NARPM VETTED INSERUCEORS	PM	PROPERTY MGMT			1/17/2018
615	RANM (NMAR) 2019 WINTER-SPRING LEGAL UPDATE	30011091	3	E	LIVE						12/12/2018
616	NMAR-RANM 2012 FALL LEGAL UPDATE	30010701	1	E	LIVE						
617	NMAR-RANM 2012 WINTER LEGAL UPDATE	30010671	1	E	LIVE						
618	NMAR-RANM 2013 FALL LEGAL UPDATE	30010811	1	E	LIVE						

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
619	NMAR-RANM 2013 WINTER LEGAL UPDATE	30010771	2	E	LIVE						
620	NMAR--RANM 2014 FALL LEGAL UPDATE	30010881	1	E	LIVE						
621	NMAR-RANM 2014 WINTER LEGAL UPDATE	30010861	2	E	LIVE						
622	NMAR-RANM 2015 FALL LEGAL UPDATE	30010961	2	E	LIVE						
623	NMAR-RANM 2015 WINTER LEGAL UPDATE	30010931	2	E	LIVE						
624	NMAR-RANM 2016 FALL LEGAL UPDATE	30010991	2	E	LIVE						6/15/2016
625	NMAR-RANM 2016 WINTER LEGAL UPDATE	30011001	2	E	LIVE						11/16/2016
626	NMAR-RANM 2017 FALL LEGAL UPDATE	30011021	2	E	LIVE						7/19/2017
627	NMAR-RANM 2017 WINTER LEGAL UPDATE	30011031	2	E	LIVE						11/8/2017
628	NMAR-RANM 2018 FALL LEGAL UPDATE	30011081	2	E	LIVE						5/9/2018
629	NMAR 2019 FALL LEGAL UPDATE	30011121	3	E	LIVE			LAW			7/10/2019
630	NMAR Legal Update on the Road 2019	30011111	2	E	Live						2/13/2019
631	NMAR New-Revised Forms Update and Form Refresher	30011161	2	C	LIVE	NMAR		LAW			11/13/2019
632	NMAR Winter 2020 Legal Update	30011151	2	C	LIVE	NMAR		LAW			11/13/2019
633	NMAR Spring-Summer 2020 Legal Update	30011221	3	C	LIVE	NMAR					5/13/2020
634	NMAR Winter 2021 Legal Update	30011231	3	C	LIVE	NMAR					12/9/2020
635	NMAR-RANM FORMS UPDATE (NMAR)	20120221	4	C	LIVE	RICHARD CEDERBERG ABQ		PRINCIPLES & PRACTICE			2/21/2018
636	NMAR-RANM'S MANY MISCELLANEOUS FORMS (NMAR)	21020351	4	C	LIVE	MARKETTA DAMONTE ABQ RICHARD CEDERBERG ABQ BEVERLY HILTON ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/RANM%20Many%20Misc%20	
637	NMAR-RANM'S RECENT FORMS CHANGES (NMAR)	21020731	2	E	LIVE	MARKETTA DAMONTE ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/RANMs%20Recent%20Forms	

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
538	NAVIGATING THE FORK IN THE ROAD I: NAR TRAINING FOR GRIEVANCE COMMITTEES	21120251	4	ETH	LIVE	RICK HARRIS TALENT, OR		ETHICS		http://www.rld.state.nm.us/uploads/files/Navigating%20the%20Fork	10/19/2016
539	NAVIGATING THE FORK IN THE ROAD II: NAR TRAINING FOR PROFESSIONAL STANDARDS COMMITTEES	21120261	4	ETH	LIVE	RICK HARRIS TALENT, OR		ETHICS		http://www.rld.state.nm.us/uploads/files/Navigating%20the%20Fork	10/19/2016
540	NAVIGATING THE FORK IN THE ROAD III - NAR TRAINING FOR PROFESSIONAL STANDARDS REVIEWS	21120271	2	ETH	LIVE	RICK HARRIS TALENT, OR		ETHICS		http://www.rld.state.nm.us/uploads/files/Navigating%20the%20Fork	12/21/2016
541	Navigating Minefields	21021141	4	E	LIVE/DISTANCE	Richard Gallegos		PRINCIPLES & PRACTICE			4/8/2020
542	NAVIGATING THE NEW (INTERSECTION CONFERENCE 2018)(CARNM)	30141231	1	E Changed to Elective from TRAINING	LIVE	ALL NAVIGATING VETTED INSTRUCTORS					5/9/2018
543	NAVIGATING THE TILA/RESPA INTEGRATED DISCLOSURE	21050491	3	E	LIVE	MARY ANN HOWARD ABQ		FINANCE			
544	NAVIGATING THE TITLE COMMITMENT (AND 1031 EXCHANGES) (PANEL DISCUSSION) GAAR	30100221	2	E	LIVE	ALL NAVIGATING VETTED INSERUCEORS					12/12/2018
545	NEGOTIATING & COMPLETING AN EXCHANGE	21020301	8	E	LIVE	WILLIAM MC COY ABQ		PRINCIPLES & PRACTICE			
546	NEGOTIATING CONTRACTS ON TRIBAL LANDS (NBI)	30010981	6	E	LIVE						5/18/2016
547	NEGOTIATION SKILLS	30130421	3	E Changed to Elective from TRAINING	LIVE						
548	NEGOTIATIONS: THE GAMES PEOPLE PLAY	30130361	6	E Changed to Elective from TRAINING	LIVE						
549	NET OUTS	21020311	6	E	LIVE	MARKETTA DAMONTE ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/NetOuts2014.pdf	
550	NEW & NOTEWORTHY 2009-2010	21010521	3	E	LIVE			RE LAW			
551	NEW & NOTEWORTHY 2012-2013	21010661	3	E	LIVE			RE LAW			
552	NEW BROKER BUSINESS PRACTICES	21020641	10	E	LIVE	(13 Instructors as of 9/19) LARRY ASHWOOD ABQ MARKETTA DAMONTE ABQ STEVE FOSTER FARMINGTON		PRINCIPLES & PRACTICE			
553	NEW FHA HANDBOOK FOR REAL ESTATE	21050502	4	E	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO			MC KISSOCK https://www.mckissock.com/real-estate/continuing-education/new-	http://www.rld.state.nm.us/uploads/files/09%203%20McKissock%20The%20New%20FH	5/18/2016
554	NEW LOAN ESTIMATES AND CLOSING COSTS	21050471	2	E	LIVE	CRYSTAL LE MASTERS ABQ		FINANCE		http://www.rld.state.nm.us/uploads/files/NewLoanEstimatesCourseO	

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
655	NEW MEMBER ORIENTATION CODE OF ETHICS	21120061	4	ETH/NAR	LIVE	(4 Instructors as of 9/19) LARRY ASHWOOD ABQ MARKETTA DAMONTE ABQ JACK SWEEHAN PLACITAS -		ETHICS		http://www.rld.state.nm.us/uploads/files/NewMemberOrientation20	
656	NEW MEXICO AMERICANS WITH DISABILITIES ACT (ADA)	21010882	3	E	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO 11/30/21		PRINCIPLES & PRACTICE	MC KISSOCK https://www.mckissock.com/real-estate/continuing	http://www.rld.state.nm.us/uploads/files/04%201%20McKissock%20A	5/18/2016
657	NEW MEXICO COMMUNITY PROPERTY INTERESTS	21010911	1	E	LIVE			RE LAW			
658	NEW MEXICO ECONOMIC MOMENTUM: INCENTIVES & CHALLENGES (NAIOPO	30090231	1	E	LIVE						12/21/2016
659	NEW MEXICO ETHICS IN REAL ESTATE	21120272	4	ETH/NAR	ON DEMAND	RICHARD GALLEGOS ABQ		ETHICS	MC KISSOCK https://www.mckissock.com/real-estate/continuing	http://www.rld.state.nm.us/uploads/files/New%20Mexico%20Ethics%	11/162016
660	NEW MEXICO ONSITE LIQUID WASTE REGISTRATIONS	22080101	8	E	LIVE			ENVIRONMENTAL			
661	NEW MEXICO WATER LAW CONFERENCE 2018 (CLE INTERNATIONAL)	30010941	10	E	LIVE						7/11/2018
662	NEW MEXICO WATER LAW CONFERENCE 2017 (CLE INTERNATIONAL)	30010491	10	E	LIVE						
663	NEW MEXICO'S PROPERTY TAX SYSTEM - AN OVERVIEW	21021121	4	C	LIVE	TODD CLARKE ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/UnderstandingNMProperty	
664	NEW SELLER FINANCING RULES AND RANM FORM 2405	21020581	2	E	LIVE	RIC THOM ABQ		PRINCIPLES & PRACTICE			
665	NINJA INSTALLATION	30130541	10	E Changed to Elective from TRAINING	LIVE						
666	NINJA INSTALLATION	21130631	10	E Changed to Elective from TRAINING	LIVE	PETER PARNEGG FORT COLLINS		SALES			
667	NINJA SELLING	30130501	6	E Changed to Elective from TRAINING	LIVE						
668	NINTH ANNUAL APARTMENT MARKET OUTLOOK	30140921	1	E	LIVE						
669											
670	NMREC CORE COURSE	21011001	4	NMC	LIVE	[As of 2019 33 Approved] ALICE TOZER - ABQ; BARO SHALIZI - SANTA FE; BEVERLY HILTON - ABQ; BOB ARGUELLAS - ABQ; CHANNING KELLY - ABQ		CORE COURSE			
671	~~NMREC MANDATORY COURSE [AFTER DEC 31, 2019 NO LONGER CREDITABLE]~~	~~21010401~~	~~8~~	~~E~~	~~LIVE~~	~~MARKETTA DAMONTE ABQ~~		~~RE LAW~~		~~http://www.rld.state.nm.us/uploads/files/NMREC%20Mandatory%20C~~	
672	NMREC SURVEY*	30010902	1	E	LIVE						

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
573	NO DOWN LOW DOWN (FIDELITY)	30050531	2	E	LIVE						2/21/2018
574	NUTS AND BOLTS OF COMMERCIAL REAL ESTATE	20141082	2	E	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO		COMMERCIAL	MC KISSOCK https://www.mckissock.com/real-estate/continuing	NO OUTLINE AVAILABLE	10/15/2016
575	NUTS AND BOLTS OF ECONOMIC DEVELOPEMENT	30090211	5	E	LIVE						
576	OFFICE AND INDUSTRIAL MARKET OVERVIEW	21140131	1	E	LIVE	WILLIAM MC COY ABQ		COMMERCIAL			
577	OIL AND GAS....THE ECONOMIC IMPACT ON NEW MEXICO AND REAL ESTATE	30110541	5	E	LIVE						
578	ON TIME CLOSINGS: COMMUNICATION, COOPERATION & ACCOUNTABILITY	21130821	3	T	LIVE	KELLIE TINNIN GAAR		SALES		http://www.rld.state.nm.us/uploads/files/On%20Time%20Closings%2	
579	OPPORTUNITIES AND ADVANTAGES OF HOME WARRANTY DISCLOSURE	21021131	1	E	LIVE			PRINCIPLES & PRACTICE			
580	OPTIONS, LEASE OPTIONS AND LEASE PURCHASES (PM)	22020651	4	C	LIVE			PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/OptionLeaseOptionsOutlin	
581	PARAGON SOFTWARE PROFICIENCIES CLASS	30030281	6	E Changed to Elective from TRAINING	LIVE						
582	PATTERNS OF SUCCESS	30130591	1	E Changed to Elective from TRAINING	LIVE						
583	PESTS THAT AFFECT REAL ESTATE TRANSFER, AND LEASED AND MANAGED PROPERTIES	21070181	4	C	LIVE	ALAN FEUER RIO RANCHO	PM	DISCLOSURE		http://www.rld.state.nm.us/uploads/files/Pests%20that%20Affect%20	4/19/2017
584	PLAYING NICE IN YOUR SANDBOX (PART 1)	20150011	2	E Changed to Elective from TRAINING	LIVE	RON PRICE		SALES		http://www.rld.state.nm.us/uploads/files/00000000%20Play%20Nice%20in%20Your%20Sandbox%20at%20Work%20one%2	2/13/2019
585	PLAYING NICE IN YOUR SANDBOX (PART 2)	20150021	2	E Changed to Elective from TRAINING	LIVE	RON PRICE -		SALES		http://www.rld.state.nm.us/uploads/files/00000000%20Play%20Nice%20in%20Your%20Sandbox%20at%20Work%20one%2	2/13/2019
586	POLICIES AND PROCEDURES FOR TODAY'S QUALIFYING BROKER	22020701	6	C	LIVE	JACK SHEEHAN PLACITAS		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/PoliciesAndProceduresOB	
587	POLICIES AND PROCEDURES FOR TODAY'S QUALIFYING BROKER	22020702	6	E	WEBINAR	JACK SHEEHAN PLACITAS		PRINCIPLES & PRACTICE			
588	POST-RECESSION STRATEGIES FOR CONTRUCTION	30140851	1	E	LIVE			CONSTRUCTION & DEVELOPMENT			
689	POWER OF PROSPECTING	21130462	2	E Changed to Elective from TRAINING	WEBINAR	JACK SHEEHAN PLACITAS		SALES		http://www.rld.state.nm.us/uploads/files/PowerofProspecting.pdf	
690	POWER OF PROSPECTING	21130461	2	E Changed to Elective from TRAINING	LIVE	STEVE FOSTER FARMINGTON JACK SHEEHAN PLACITAS		SALES		http://www.rld.state.nm.us/uploads/files/PowerofProspecting.pdf	

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
691	POWER TO BE DISCIPLINED	30130431	1	E Changed to Elective from TRAINING	LIVE			TRAINING			
692	Powered Productivity: Tech Tools to Get Stuff Done (Intersections 2019 CARNM)	30141381	2	E Changed to Elective from TRAINING	LIVE	CARNM		TECHNOLOGY			5/8/2019
693	PRACTICAL APPLICATIONS OF REAL ESTATE CONTRACTS / or/ Seller Financing and Real Estate Contracts	21020321	4	C	LIVE	RIC THOM ABQ RICH CEDERBERG 8/20		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/PracticalApplicationsofRE	8/12/2020
694	PRE-CLOSING PROCESS AND CHECKLIST OF ISSUES	21020331	2	E	LIVE	STEVEN RIEMANN SANTA FE		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/PreClosingProcessAndCho	
695	PREPARING A MARKET ANALYSIS – BEST PRACTICES	20020022	4	E	ON DEMAND	JILL MALLOY CULPEPER, VA		PRINCIPLES & PRACTICE	THE CE SHOP https://www.thecesshop.com/online-education/new-	https://www.thecesshop.com/online-education/new	11/14/2018
696	PRESENTATIONS THAT WIN/NEGOTIATIONS (CARNM)	30130741	3	E Changed to Elective from TRAINING	LIVE						6/21/2017
697	PREVENTING IDENTITY THEFT	21030332	3	E Changed to Elective from TRAINING	ON DEMAND	JOHN WHEELER SAN DIEGO, CA		TRAINING	EMPIRE LEARNING https://www.empirelearning.com/NM-ce-courses	http://www.rld.state.nm.us/uploads/files/Preventing%20Identity%20Theft%20	11/16/2016
698	Pricing in a Shifting Market	30020871	3	E Changed to Elective from TRAINING	LIVE	onetime GAAR		TRAINING	GAAR		7/10/2019
699	PRINCIPLES AND TECHNIQUES OF SALES AND NEGOTIATION	21130681	3	E Changed to Elective from TRAINING	LIVE	EKSAYN ANDERSON LEHI, UT		SALES		http://www.rld.state.nm.us/uploads/files/Principles%20And%20Tech	
700	PRINCIPLES OF CONSTRUCTION LENDING	21050102	8	E	ON DEMAND			FINANCE			
701	PROCURING CAUSE: THE BASICS AND BEYOND	21010261	4	ETH	LIVE	MARKETTA DAMONTE ABQ		RE LAW		http://www.rld.state.nm.us/uploads/files/ProcuringCause2014.pdf	
702	PROFESSIONAL AND ETHICAL PRACTICES IN REAL ESTATE	21120071	8	ETH/NAR	LIVE	STEVE FOSTER FARMINGTON LOU TULGA ABQ		ETHICS		http://www.rld.state.nm.us/uploads/files/Professional%20%20Ethical	
703	PROFESSIONAL STANDARDS BASIC TRAINING	21120081	8	ETH	LIVE	JIMMY DAGUE HENDERSON, NV MARKETTA DAMONTE ABQ		ETHICS			
704	PROFESSIONALISM IN REAL ESTATE	21120091	4	ETH	LIVE	STEVE FOSTER FARMINGTON; BARO SHALIZI SANTA FE ROBERT TREECE ABQ LOU TULGA ABQ		ETHICS		http://www.rld.state.nm.us/uploads/files/ProfessionalismInREBobTre	
705	PROPERTY DISCLOSURES: THE RE PROFESSIONALS GUIDE TO REDUCING RISK	21070131	6	E	LIVE			DISCLOSURE		http://www.rld.state.nm.us/uploads/files/Property%20Disclosures%2	
706	PROPERTY EVALUATION AND DUE DILIGENCE	30060201	7	E	LIVE						
707	PROPERTY MANAGEMENT (PM)	21060011	10	C	LIVE	DAVID STEELE ABQ 11/30/19	PM	PROPERTY MGMT			

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
708	PROPERTY MANAGEMENT - VENDOR CONTRACTOR AGREEMENTS	30060152	1	E	LIVE		PM				
709	PROPERTY MANAGEMENT AND 3-WAY RECONCILIATION (PM)	20060101	2	E	LIVE	CAROLYN HALLETT CEDAR CREST, NM	PM	PROPERTY MGMT		http://www.rld.state.nm.us/uploads/files/00000000%20Property%20Management%20and%20The%20Th	1/9/2019
710	PROPERTY MANAGEMENT AND MANAGING RISK (PM)	21060032	4	C	ON DEMAND		PM	PROPERTY MGMT	KAPLAN https://www.kapre.com	http://www.rld.state.nm.us/uploads/files/PropertyManagementAnd	
711	PROPERTY MANAGEMENT ESSENTIALS - RESIDENTIAL (PM)	21060021	4	C	LIVE	RICHARD MARES SANTA FE DAVID STEELE ABQ	PM	PROPERTY MGMT		http://www.rld.state.nm.us/uploads/files/Property%20Management%	
712	PROPERTY MANAGEMENT FUNDAMENTALS (PM)	21060012	8	C	ON DEMAND	JOHN WHEELER SAN DIEGO, CA	PM	PROPERTY MGMT	EMPIRE LEARNING https://www.empirelearning.com/NM-CE-COURSES	http://www.rld.state.nm.us/uploads/files/Property%20Management%	9/14/2016
713	PROPERTY MANAGEMENT RULES CHANGES (PM)	21060141	2	E	LIVE	JACK SHEEHAN PLACITAS	PM	PROPERTY MGMT			
714	PROPERTY MANAGEMENT TRUST ACCOUNTS (PM)	21060041	4	C	LIVE		PM	PROPERTY MGMT			
715	PROPERTY PERFORMANCE MANAGEMENT	30060211	7	E	LIVE						
716	PROPERTY RED FLAGS	21020671	4	C	LIVE	KATRINA CASWELL SANTA FE WILLIAM MC COY ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/Property%20Red%20Flags	
717	PROPERTY RED FLAGS A USERS GUIDE TO REAL ESTATE LICENSEES	21020342	4	C	ON DEMAND			PRINCIPLES & PRACTICE	KAPLAN https://www.kapre.com	http://www.rld.state.nm.us/uploads/files/Property%20Red%20Flags	
718	PROSPECTING 101	21131141	4	E Changed to Elective from TRAINING	LIVE	KASSI XAMIS		SALES			12/11/2019
719	PUBLIC/PRIVATE PARTNERSHIPS: BEST PRACTICES AND OPPORTUNITIES	30140911	1	E	LIVE						
720	QUALIFYING BROKER REFRESHER COURSE	21010271	6	E for QBs C for Abs	LIVE	(9 Instructors as of 9/19) MARKETTA DAMONTE ABQ ; MICHAEL GLASS ABQ RICHARD MARES SANTA FE WILLIAM MC COY ABQ MARCIA RUSSELL		RE LAW		http://www.rld.state.nm.us/uploads/files/QBRefresherCourseOutline	
721	Quick Start to Inside Sales Associate (ISA)	21130701	8	E	LIVE	KASSI XAMIS					11/11/2020
722	RADON IN REAL ESTATE	31070141	4	E	LIVE						
723	REAL ESTATE AND TAXES, WHAT EVERY LICENSEE SHOULD KNOW	21100042	6	E	ON DEMAND			TAXATION	KAPLAN https://www.kapre.com	http://www.rld.state.nm.us/uploads/files/RealEstateAndTaxesWhat	
724	REAL ESTATE AND TAXES: WHAT EVERY AGENT SHOULD KNOW	21100061	6	E	LIVE	WILLIAM MC COY ABQ		TAXATION	KAPLAN https://www.kapre.com	NO OUTLINE AVAILABLE	
725	REAL ESTATE APPRAISAL	21040041	10	E	LIVE	WILLIAM MC COY ABQ		APPRAISAL			

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
726	Real Estate Closings	30011201	6	C	live/distant	One Time NBI Orlando Lucero		RE LAW			4/8/2020
727	REAL ESTATE CONSTRUCTION/ BUSINESS/ CANDIDATE FORUM (NAIOP)	30090251	1	E	LIVE						8/17/2016
728	REAL ESTATE CONTRACT AMENDMENTS AND REINSTATEMENTS	21050291	2	E	LIVE	TERRY WHITE ABQ (expired)		FINANCE		http://www.rld.state.nm.us/uploads/files/REContracts/Amendmentsra	
729	REAL ESTATE CONTRACT TERMINATIONS	21050261	2	E	LIVE	TERRY WHITE ABQ (expired)		FINANCE		http://www.rld.state.nm.us/uploads/files/REContractTerminations.p	
730	REAL ESTATE CONTRACTS (INSTALLMENT CONTRACT)	21050111	8	E	LIVE			FINANCE			
731	REAL ESTATE CONTRACTS/SELLER FINANCING	21050121	4	E	LIVE	STEVEN RIEMANN SANTA FE				http://www.rld.s	
732	REAL ESTATE DECISION MAKING WITH HP 10B FINANCIAL CALCULATOR	21030031	4	E	LIVE	WILLIAM MC COY ABQ LOU TULGA ABQ		TECH		http://www.rld.state.nm.us/uploads/files/Real%20Estate%20Decision	
733											
734	REAL ESTATE ECONOMIC OUTLOOK 2015	30110351	1	E	LIVE						
735	REAL ESTATE ECONOMIC OUTLOOK 2016 (SFAR)	30110381	1	E	LIVE						10/19/2016
736	REAL ESTATE FINANCE	21050131	10	E	LIVE	WILLIAM MC COY ABQ		FINANCE			
737	REAL ESTATE FINANCE TODAY	21050142	4	C	ON DEMAND			FINANCE	KAPLAN https://www.kapre.com	http://www.rld.state.nm.us/uploads/files/Real%20Estate%20Finance%	
738	Real Estate Green Chile Stew...Food for Thought and a Little Bit of Everything	30120301	5	E	one time	one time					10/14/2020
739	REAL ESTATE GUIDE FOR SEPTIC FRAUD PROTECTION	21080121	2	E	LIVE			ENVIRONMENTAL			
740	REAL ESTATE INVESTMENT	21110402	3	E	ON DEMAND	JOHN WHEELER SAN DIEGO, CA		PRINCIPLES & PRACTICE	EMPIRE LEARNING https://www.empirelearning.com/NM-CE-courses	http://www.rld.state.nm.us/uploads/files/000000%20Real%20Estate%20Investment%20/Empire%20Le	6/21/2017
741	REAL ESTATE INVESTMENT	21020361	8	E	LIVE	LOU TULGA ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/REInvestment2014.pdf	
742	REAL ESTATE INVESTORS AND YOUR BUSINESS	21020612	4	E	ON DEMAND	MICHAEL MC ALLISTER GREENWOOD VILLAGE, CO			THE CE SHOP https://www.thecesshop.com/online-education/new-	http://www.rld.state.nm.us/uploads/files/REInvestorsAndYourBusine	
743	REAL ESTATE LAW - ONLINE (PRE-LICENSING)	11010292	10	E	ON DEMAND	Jill Malloy (Instructor of Record)		RE LAW	https://www.theceshop.com/		1/13/2021
744	REAL ESTATE LAW - ONLINE (PRE-LICENSING)	11010282	10	E	Home Study	Henry Alaniz CNM; also Kaplan cadre; BrandonCurtis - national RE school		RE LAW		http://www.rld.state.nm.us/uploads/files/Real%20Estate%20Law%20-	

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
745	REAL ESTATE LAW (PRE-LICENSING)	11010281	10	E	LIVE	(15 Instructors HENRY ALANIZ ABQ ; LARRY ASHWOOD ABQ BRANDON CURTIS ABQ Michael Glass ABQ William McCoy Abq Richard Newbill Belen Steven Riemann Santa Fe Jack Sheehan		RE LAW		http://www.rld.state.nm.us/uploads/files/Real%20Estate%20Law%20	
746	Real Estate Law Boot Camp	30011181	10	C	LIVE/Distant	one time NBI Orlando Lucero		RE LAW			4/8/2020
747	REAL ESTATE LICENSEE (REALTOR) SAFETY	21150091	1	E Changed to Elective from TRAINING	LIVE			SAFETY			9/11/2019
748	REAL ESTATE NUTS AND BOLTS OF ECONOMIC DEVELOPMENT	30090211	5	E	LIVE						
749	REAL ESTATE PRINCIPLES & PRACTICE -ONLINE (PRE-LICENSING) ON DEMAND	11020392	10	E		Jill Malloy (Instructor of Record)		PRINCIPLES & PRACTICE	https://www.theceshop.com/		1/13/2021
750	REAL ESTATE PRINCIPLES & PRACTICE -ONLINE (PRE-LICENSING)	11020382	10	E	Home Study	Henry Alaniz CNM; also Kaplan cadre; Brandon Curtis - national RE school		PRINCIPLES & PRACTICE			
751	REAL ESTATE PRINCIPLES & PRACTICE (PRE-LICENSING)	11020381	10	E	LIVE	(15 Instructors HENRY ALANIZ ABQ LARRY ASHWOOD ABQ BRANDON CURTIS ABQ ; Michael Glass ABQ William McCoy ABQ Richard Newbill BELEN Steven Riemann		PRINCIPLES & PRACTICE			
752	REAL ESTATE SAFE PRACTICES: WORK SAFELY AND PROTECT YOUR CLIENTS	30110591	3	E Changed to Elective from TRAINING	LIVE						
753	REAL ESTATE SAFETY MATTERS: SAFE BUSINESS = SMART BUSINESS (NMAR)	30120271	3	E	LIVE						7/19/2016
754	REAL ESTATE SAFETY: PROTECT YOURSELF AND YOUR CLIENTS	21020102	3	E Changed to Elective from TRAINING	ON DEMAND	RICHARD GALLEGOS ABQ			MC KISSOCK https://www.mckissock.com/real-estate/continuing-education/new-	http://www.rld.state.nm.us/uploads/files/Real%20Estate%20Safety%20Course%20Descri	4/19/2017
755	REAL ESTATE TAX PLANNING CONSIDERATIONS	30100192	2	E	LIVE						
756	REAL ESTATE TECHNOLOGY ON THE GO	21030151	4	E Changed to Elective from TRAINING	LIVE			TECH			
757	REAL ESTATE TRUST ACCOUNTS	21140572	2	C	ON DEMAND	RICHARD GALLEGOS ABQ	PM	PROPERTY MGMT	AVR+CE http://www.avrce.com	http://www.rld.state.nm.us/uploads/files/11%20Richard%20Gallegos	9/14/2016
758	REAL ESTATE, CONSUMER AND DIGITAL TRENDS IN REAL ESTATE	30030331	3	E Changed to Elective from TRAINING	LIVE						
759	REAL ESTATE: GREEN 101	21090071	4	E	LIVE	STEVEN RIEMANN SANTA FE		CONSTRUCTION & DEVELOPMENT		http://www.rld.state.nm.us/uploads/files/RealEstateGreen101	
760	REAL ESTATE: THE IRA ALTERNATIVE	22100071	4	E	LIVE	LYN CARTER ABQ TERRY WHITE ABQ (expired)		TAXATION		http://www.rld.state.nm.us/uploads/files/RETheIRAAlternative.pdf	
761	REAL ESTATE TRANSACTION TOOLKIT	30011141	6	E	LIVE			LAW	NBI		8/14/2019

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
762	REALITIES AND MISCONCEPTIONS OF LISTING SYNDICATION	30130621	1	E Changed to Elective from TRAINING	LIVE						
763	REALTOR CODE OF ETHICS	21120241	3	ETH/NAR	LIVE			ETHICS			
764	REALTOR CODE OF ETHICS (ONE TIME STREAMING WEBINAR) (GAAR/NAR)	30120242	3	ETH	LIVE						6/11/2018 7/2019 7/8/2020
765	REALTOR CONSUL, ETHICS & ARBITRATION HEARING	20120231	4	ETH	LIVE	LARRY ASHWOOD ABQ		ETHICS		http://www.rld.state.nm.us/uploads/files/00000000%20Realtor%20Consul%2C%20Ethics%20and%20Arbit	9/12/2018
766	REALTOR OMBUDSMAN SKILLS: A REFRESHER	20120241	2	E Changed to Elective from TRAINING	LIVE	Bruce McAllister - Pending		ETHICS			1/8/2020
767	REALTOR.COM & THE HOTTEST NEW TECHNOLOGIES THAT COULD IMPACT THE REAL ESTATE INDUSTRY	30030321	2	E Changed to Elective from TRAINING	LIVE						
768	REALTOR SAFETY	21150091	1	E Changed to Elective from TRAINING	LIVE			SAFETY			9/11/2019
769	Realtor Code of Ethics and Digital Communication	20120222	2	ETH	ON DEMAND	CLINTON LANIER LAS CRUCES		ETHICS	NM Real Estate Training On Line		11/13/2019
770	REALTOR'S CODE OF ETHICS TRAINING	20120212	2	ETH/NAR	ON DEMAND	JILL MALLOY		ETHICS	THE CE SHOP https://www.thecesshop.com/online-education/new-	NO OUTLINE AVAILABLE	
771	REALTORS BENEFITING NEW MEXICO CONSUMERS	21110291	2	E Changed to Elective from TRAINING	LIVE	ROBERT TREECE ABQ LOU TULGA ABQ		BUSINESS & DEVELOPMENT			
772	REALTORS LAND INSTITUTE NATIONAL LAND CONFERENCE 2015	30020601	10	E	LIVE						
773	RECAPTURING GREY FIELDS (CCIM)	30141171	1	E	LIVE						6/21/2017
774	REDUCING RADON RISK IN REAL ESTATE	21070081	4	E	LIVE	BRADLEY TURK LAS VEGAS, NM WILLIAM MC COY ABQ Richard Gallegos ABQ		DISCLOSURE		http://www.rld.state.nm.us/uploads/files/ReducingRadonRisk2014.p	
775	REDUCING VIOLATIONS: A CASE STUDY WORKSHOP	21010291	4	C	LIVE	MARKETTA DAMONTE ABQ LOU TULGA ABQ		RE LAW		http://www.rld.state.nm.us/uploads/files/Reducing%20Violations%20	
776	REGIONAL PLANNING DIRECTORS . . . WHAT'S THE LANDSCAPE FOR DEVELOPMENT?	30140731	1	E	LIVE						
777	REINVENTION: PROPERTY REDEVELOPMENT AND REPOSITIONING (ICSM 2017 CONFERENCE)	30141141	1	E	LIVE						4/19/2017
778	RENE - REAL ESTATE NEGOTIATION EXPERT (LCAR)	21130691	10	E Changed to Elective from TRAINING	LIVE	RICH HART MARIETTA, GA		TRAINING		http://www.rld.state.nm.us/uploads/files/NAR%20104%20Real%20Estate%20Negotiation%20Expert%20(RENE)%20outline%20only.pdf	6/15/2016

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
779	REPORT ON TWO ECONOMIC DEVELOPMENT SUMMITS - WHAT'S THE PLAN?	30140711	1	E	LIVE						
780	Repourposing Property: Friend, Foe, or American Dream?	20090101	4	E	LIVE/Distant	RICHARD GALLEGOS ABQ		Education			9/9/2020
781	Repourposing Property: Friend, Foe, or American Dream?	20090102	4	E	ON DEMAND	RICHARD GALLEGOS ABQ		Education			1/13/2021
782	RESIDENTIAL MORTGAGE LENDING IN DEPTH: PREQUALIFYING TO CLOSING AND FUNDING	21050521	3	E	LIVE	HEATHER JONES TULAROSA, NM		FINANCE		http://www.rld.state.nm.us/uploads/files/00000000%20Residential%20Mortgage%20Lending%20in%20Dep	8/18/2018
783	RESIDENTIAL ON-SITE WASTEWATER TREATMENT	21080061	4	C	LIVE			ENVIRONMENTAL			
784	Residential Property Management - Leasing and Management (PM)	21060761	6	E	LIVE	JEFFREY ZANK ABQ		PROPERTY MANAGEMENT			10/9/2019
785	Residential Property Management - Going To Court (PM)	21060771	3	E	LIVE	JEFFREY ZANK ABQ		PROPERTY MANAGEMENT			10/9/2019
786	Residential Property Management - Brokerage Operations (PM)	21060781	4	E	LIVE	JEFFREY ZANK ABQ		PROPERTY MANAGEMENT			10/9/2019
787	Residential Property Management - Case Studies (PM)	21060791	3	E	LIVE	JEFFREY ZANK ABQ		PROPERTY MANAGEMENT			10/9/2019
788	Residential Property Management Essentials (PM)	21060752	4	C	ON DEMAND	JILL MALLOY		PROPERTY MANAGEMENT	THE CE SHOP https://www.thecesshop.com/online-education/now		11.13.19
789	RETAIL REAL ESTATE FINANCE FOR NON-FINANCIAL PROFESSIONALS (ICSM 2017 CONFERENCE)	30141151	1	E	LIVE						4/19/2017
790	RETAIL TRIPLE NET LEASE (NNN) REAL ESTATE: STEP BY STEP (ICSM 2017 CONFERENCE)	30141161	1	E	LIVE						4/19/2017
791	RICE INSURANCE AND THE NON-PARANOID BROKER/ or E & O Insurance - Know Your Coverage!	21010501	4	C	LIVE	CAROLYN HALLETT CEDAR CREST, NM		RE LAW		http://www.rld.state.nm.us/uploads/files/Rice%20Insurance%20Outli	
792	RISK MANAGEMENT (on demand)	21020432	6	C	ON DEMAND			PRINCIPLES & PRACTICE	KAPLAN https://www.kapre.com	http://www.rld.state.nm.us/uploads/files/00000000%20Risk%20Management%20On Demand.pdf	4/18/2018
793	RISK REDUCTION ISSUES	21020441	6	E	LIVE	LOU TULGA ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/Risk%20Reduction%20Issue	
794	Risky Business	30011211	3	E	Live	One Time GAAR					4/8/2020
795	RLI - AGRICULTURAL LAND BROKERAGE AND MARKETING	21020611	10	E	LIVE	RLI VETTED INSTRUCTORS		PRINCIPLES & PRACTICE			
796	RLI - LAND DEVELOPMENT	21090111	10	E	LIVE	RLI VETTED INSTRUCTORS		CONSTRUCTION & DEVELOPMENT			
797	RLI - LAND INVESTMENT ANALYSIS	22020621	10	E	LIVE	RLI VETTED INSTRUCTORS		PRINCIPLES & PRACTICE			

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
798	RLI - SITE SELECTION	21090101	10	E	LIVE	RLI VETTED INSTRUCTORS		CONSTRUCTION & DEVELOPMENT			
799	RLI - TAX DEFERRED 1031 EXCHANGES	21100151	10	E	LIVE	RLI VETTED INSTRUCTORS		TAXATION			
800	RLI - TRANSITIONAL LAND	21040081	10	E	LIVE	RLI VETTED INSTRUCTORS		APPRAISAL			
801	RULES & REGULATIONS OF THE REAL ESTATE COMMISSION	21010301	4	C	LIVE	WAYNE CIDDIO ABQ; MARKETTA DAMONTE ABQ RICHARD MARES SANTA FE WILLIAM MC COY ABQ JACK SHEEHAN		RE LAW			
802	RULES & REGULATIONS OF THE REAL ESTATE COMMISSION - ONLINE	21010572	4	C	ON DEMAND	WAYNE CIDDIO ABQ		RE LAW			
803	RURAL HOUSING SERVICE LOAN PROGRAM (THE LOW DOWN ON NO DOWN)	21050151	4	E	LIVE			FINANCE		http://www.rld.state.nm.us/uploads/files/RuralHousingLoanSpndcsc2	
804	RUN A SUCCESSFUL REAL ESTATE WEB SITE & DOMINATE THE SEARCH ENGINES	30130871	3	E Changed to Elective from TRAINING	LIVE						2/12/2020
805	RUN YOUR REAL ESTATE BUSINESS ON GOOGLE AND THE CLOUD	30130881	3	E Changed to Elective from TRAINING	LIVE						2/12/2020
806	SAFETY MATTERS: SAFE BUSINESS = SMART BUSINESS (SWMLS-GAAR)	30130811	3	E Changed to Elective from TRAINING	LIVE						8/8/2018
807	SANDBOX RULES: LEARNING HOW TO PLAY NICE IN THE MLS	21150011	4	E	LIVE	MEGAN MC FARLANE SANTA FE				http://www.rld.state.nm.us/uploads/files/00000%20Sandbox%20Rules%20-%20Learning%20Ho	1/9/2019
808	SBA 504 LOAN PROGRAM	21050501	1	E	LIVE	LORENA CHAVEZ ABQ					
809	SECOND HOMES: PURCHASING AND FINANCING BASICS	21050161	4	E	LIVE			FINANCE			
810	SECRETS TO OPEN HOUSE SUCCESS	21130641	3	E Changed to Elective from TRAINING	LIVE	MIKE CARTER ABQ		SALES			
811	SECTION 184 INDIAN LOAN GUARANTEE PROGRAM	22050171	2	E	LIVE			FINANCE		http://www.rld.state.nm.us/uploads/files/Section184Outline2014.pd	
812	SELLER FINANCING OF REAL ESTATE TRANSACTIONS	21050181	4	E	LIVE			FINANCE			
813	~~SELLING IN THE SUN- NO LONGER AVAILABLE~~		~~3~~	~~E~~	~~ON DEMAND~~				PREFERRED EDUCATION, INC http://learninglibrary.com/education	~~http://www.rld.state.nm.us/uploads/files/00000%20Selling%20the%20Sun%20-%20New%20Mexico~~	~~11/14/2018~~
814	Seller Financing and Real Estate Contracts OR PRACTICAL APPLICATIONS OF REAL ESTATE CONTRACTS	21020321	4	C	LIVE	RIC THOM ABQ, RICH CEDERBERG		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/PracticalApplicationsofRE	8/12/2020
815	SEPTIC SYSTEMS AND PROPERTY TRANSFERS	22080161	4	C	LIVE			ENVIRONMENTAL		http://www.rld.state.nm.us/uploads/files/Septic_Systems2014.pdf	

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
816	SEPTICS AND WELLS 101	21080141	2	E	LIVE	ROSIE HARMON LOS LUNAS		ENVIRONMENTAL		http://www.rld.state.nm.us/uploads/files/SepticsAndWells101_2014	
817	SERVING YOUR CLIENT - TODAY	21110051	4	E	LIVE			BUSINESS & DEVELOPMENT			
818	SEVENTH ANNUAL APARTMENT MARKET FORUM	30140691	2	E	LIVE						
819	SEX AND REAL ESTATE: SEXUAL HARASSMENT, SEXUAL DISCRIMINATION, AND FAIR HOUSING	21120292	3	E	ON DEMAND	Jill Malloy			THE CE SHOP https://www.thecesshop.com/online-education/new	http://www.rld.state.nm.us/uploads/files/00000%20Sex%20and%20RE%20-%20Sexual%20Hara	6/12/2019
820	SANTA FE SPECIALIST DESIGNATION COURSES										
821	SFS 1 (Santa Fe Specialist) Santa Fe History, Culture and Arts	21150021	5	E Changed to Elective from TRAINING	LIVE	ANA PACHECO/ SANTA FE -REI00164 #1131411		DESIGNATION	https://sfar.com/	http://www.rld.state.nm.us/uploads/files/00000%20SFS%201%20Santa%20Fe%20History%2C%20Culture%20and%20Arts%20	4/10/2019
822	SFS 2 (Santa Fe Specialist) Santa Fe Property Title	21150031	3	C	LIVE	Steven Riemann REI 00051		DESIGNATION	https://sfar.com/	http://www.rld.state.nm.us/uploads/files/00000%20SFS%202%20Santa%20Fe%20Property%20Title%20	4/10/2019
823	SFS 3 (Santa Fe Specialist) Mineral Interests in Santa Fe County	21150041	2	E	LIVE	SHARON SHAHEEN/SANTA FE - REI 00176 #1139015		DESIGNATION	https://sfar.com/	http://www.rld.state.nm.us/uploads/files/00000%20SFS%203%20Mineral%20Interest%20in%20Santa%2	4/10/2019
824	SFS 4 (Santa Fe Specialist) Santa Fe Governance & How It Grows to Protect Its Archaeology and Architecture	21150051	3	E Changed to Elective from TRAINING	LIVE	DAVID RASCH/ SANTA FE - REI 00167 #1131892		DESIGNATION	https://sfar.com/	http://www.rld.state.nm.us/uploads/files/SFS%204%20NMRECCourseApplicationSFGovernanceHowItGrowstoProtectItsArcha	4/10/2019
825	SFS 5 (Santa Fe Specialist) NEW MEXICO LIQUID WASTE DISPOSAL	21150061	3	C	LIVE	MICHAEL BROUSSARD - REI 00172 #1138847		DESIGNATION	https://sfar.com/	http://www.rld.state.nm.us/uploads/files/00000%20SFS%205%20New%20Mexico%20Liquid%20Waste%2	6/12/2019
826	SFS 6 (Santa Fe Specialist) SANTA FE CITY AND COUNTY LAND USE	21150071	5	C	LIVE	JESSIE LAWRENCE - REI 00173 #1138848		DESIGNATION	https://sfar.com/	http://www.rld.state.nm.us/uploads/files/000000000%20SFS%206%20SantaFeCityandCountyLandUse.pdf	6/12/2019
827	SFS 7 (Santa Fe Specialist) SANTA FE CONSTRUCTION	21150081	4	C	LIVE	MIKE CHAPMAN - REI 00175 #1139012		DESIGNATION	https://sfar.com/	http://www.rld.state.nm.us/uploads/files/00000%20SFS%207%20Santa%20Fe%20Construction%20	7/10/2019
828	SFS 8 (Santa Fe Specialist) WATER RIGHTS	21150091/ 21020701	4	C	LIVE	KYLE HARWOOD SANTA FE1		DESIGNATION		http://www.rld.state.nm.us/uploads/files/WaterRights2014.pdf	7/10/2019
829	SFS 9 - SANTA FE COMMERCIAL REAL ESTATE	21150101	2	E	LIVE	MATTHEW O'REILLY		DESIGNATION			10/9/2019
830	SHORT SALES: THE SHORT STORY	21050191	4	E	LIVE	LYN CARTER ABQ 8/31/19 ROBERT TREECE ABQ		FINANCE			
831	SHOW ME THE SAVINGS: ENERGY EFFICIENT CONSTRUCTION	21090231	3	E	LIVE	ROBIN RIBBLE HARDER ABQ (Expired)		CONSTRUCTION & DEVELOPMENT			
832	SILVER BULLET SOLUTIONS	30130531	7	E Changed to Elective from TRAINING	LIVE						
833	SIOR - ADVANCED TOPICS IN OFFICE BROKERAGE	22110081	10	E	LIVE			BUSINESS & DEVELOPMENT			

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
834	SIOR - 2016 FALL CONFERENCE	30140991	5	E	LIVE						9/14/2016
835	SIOR - 2017 FALL CONFERENCE	30141201	3	E	LIVE						9/20/2017
836	SIOR - 2017 SPRING CONFERENCE	30141121	3	E	LIVE						3/15/2017
837	SIOR - 2016 SPRING CONFERENCE	30141061	4	E	LIVE						4/20/2016
838	SIOR 2019 FALL WORLD CONFERENCE	30141411	6	E	LIVE						9/11/2019
839	SIOR INTERSECTIONS 2018	30141301	4	E	LIVE						9/12/2018
840	SITE TO DO BUSINESS	30141081	6	E	LIVE						4/20/2016
841	SMART GROWTH IN THE 21ST CENTURY (GAAR)	30090221	4	E	LIVE						4/20/2016
842	SOCIAL MEDIA SUCCESS IN JUST MINUTES A DAY	30130861	3	E Changed to Elective from TRAINING	LIVE						2/12/2020
843	SOCIAL MEDIA FOR SALES SUCCESS	21030291	8	E Changed to Elective from TRAINING	LIVE	CLINTON LANIER LAS CRUCES		TECH			
844	SOCIAL MEDIA FOR SALES SUCCESS (ON DEMAND)	21030292	8	E Changed to Elective from TRAINING	ON DEMAND	CLINTON LANIER LAS CRUCES		TECH	NM Real Estate Training On Line		8/14/2019
845	SOCIAL NETWORKING AND EMAIL MARKETING: A PATH TO MORE REFERRALS	21030261	2	E Changed to Elective from TRAINING	LIVE	MICHAEL GLASS ABQ		TECH			
846	SOLAR PV VALUE	21030321	2	E	LIVE	LARRY ASHWOOD ABQ				http://www.rld.state.nm.us/uploads/files/SolarPVValueOutline.pdf	
847	Solutions to Today's Toughest Listing Objections	30020851	3	E Changed to Elective from TRAINING	LIVE			PRINCIPLES & PRACTICE	http://gaar.com/		4/10/2019
848	STANDARD METHODS OF MEASUREMENT AND CALCULATING RENTABLE AREA (2010)	30140861	4	E	LIVE						
849	STATE OF THE RESIDENTIAL MARKET	21020631	1	E Changed to Elective from TRAINING	LIVE	WILLIAM MC COY ABQ		PRINCIPLES & PRACTICE			
850	STATE OF THE RETAIL MARKET	21020451	1	E	LIVE	WILLIAM MC COY ABQ		PRINCIPLES & PRACTICE			

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
851	STATE, REGIONAL AND ECONOMIC FORECAST	30110261	1	E	LIVE						
852	STEPS TO A SMOOTH CLOSING	21020461	3	E	LIVE	SCOTT FLOREZ ABQ MARY ANN HOWARD ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/SolarPVValueOutline.pdf	
853	STOP SELLING! START SOLVING! "HELPING CONSUMERS MAKE GOOD DECISIONS"	30130601	3	E Changed to Elective from TRAINING	LIVE						
854	Substance Over Ego: How to Reposition Your Listing Presentation to be more Consumer Centric and Less Agent Ego	30150011	4	E Changed to Elective from TRAINING	LIVE	GAAR					10/9/2019
855	SUCCESSFUL BUSINESS PLANNING	21110201	3	E Changed to Elective from TRAINING	LIVE	JACK SHEEHAN PLACITAS		BUSINESS & DEVELOPMENT		http://www.rld.state.nm.us/uploads/files/SuccessfulBusinessPlanning.pdf	
856	SUCCESSFUL BUSINESS PLANNING	21110202	3	E Changed to Elective from TRAINING	WEBINAR	JACK SHEEHAN PLACITAS		BUSINESS & DEVELOPMENT		http://www.rld.state.nm.us/uploads/files/SuccessfulBusinessPlanning.pdf	
857	SUCCESSFUL BUYER REP IN NEW MEXICO HOME SALES	21020471	6	E	LIVE	JAMES STRINGFIELD RIO RANCHO		PRINCIPLES & PRACTICE			
858	SURVEYS FROM A-Z	21020751	4	C	LIVE	MICHAEL GLASS ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/SurveysAto72014.pdf	
859	SWMLS REFRESHER- TRIPLE THREAT - DATA INTEGRITY, BROKER DUTIES, AND THE CODE	21030341	2	E	LIVE	KELLY TINNIN ABQ		TECHNOLOGY			2/12/2020
860	SWMLS 2020 CONNECTED COLLABORATIVE CONSUMERS	30030411	4	E Changed to Elective from TRAINING	LIVE						9/12/2018
861	SYSTEMS FOR SUCCESS - BUILDING A BUSINESS DEVELOPMENT MACHINE (CARNM)	30110631	3	E Changed to Elective from TRAINING	LIVE						10/18/2017
862	SYSTEMS FOR REALTOR SUCCESS	30130841	8	E Changed to Elective from TRAINING	LIVE						8/14/2019
863	T FOR TROUBLE - KEEP OUT	21020481	4	E	LIVE			PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/T%20For%20Trouble2014O	
864	T.O.M. FEE NMAR FORMS	21080021	4	C	LIVE	RICHARD CEDERERG ABQ		PRINCIPLES & PRACTICE	MESA RE INSTITUTE	http://www.rld.state.nm.us/uploads/files/00000%20T_O_M_%20Fee%20Class%20(and%20other%20NMA	
865	TAMING TECHNOLOGY, USING TECHNOLOGY AND SOCIAL MEDIA TO MAKE MONEY IN YOUR BUSINESS	30030161	5	T	LIVE						
866	TAX ADVANTAGES OF HOME OWNERSHIP (McCoy)(4 hour version)	21100102	4	E	ON DEMAND	WILLIAM MCCOY ABQ		TAXATION	Center for Advanced RE Studies http://billmccoy.net/id3.html	http://billmccoy.net/id3.html	
867	TAX ADVANTAGES OF HOME OWNERSHIP (8 hour version) (McCoy)	21100092	8	E	ON DEMAND	WILLIAM MCCOY ABQ		TAXATION	Center for Advanced RE Studies http://billmccoy.net/id3.html	http://billmccoy.net/id3.html	

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Z	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
868	TAX BENEFITS OF RESIDENTIAL RENTAL PROPERTY (PM)	21060202	3	E	ON DEMAND	JOHN WHEELER SAN DIEGO, CA	PM	TAXATION/ PROPERTY MANAGEMENT	EMPIRE LEARNING https://www.empirelearning.com/NM-CE-COURSES	http://www.rld.state.nm.us/uploads/files/Tax%20Benefits%20of%20R	9/14/2016
869	TAX FACTORS AFFECTING HOMEOWNERS	21100121	4	E	LIVE	LOU TULGA ABQ		TAXATION		http://www.rld.state.nm.us/uploads/files/Tax%20Factors%20Affectin	
870	TAX REFORM FOR INDEPENDENT REAL ESTATE BROKERS (CCIM)	30100201	1	E	LIVE						1/17/2018
871	Tax Strategies for the RE Professional (CRS)	30100231	8	E	LIVE						4/10/2019
872	TAX UPDATES AND INCENTIVES BRUNCH AND LEARN	30100191	2	E	LIVE						
873	TAXATION & YOUR RE BUSINESS	21100171	4	E	LIVE	CAROLYN HALLETT CEDAR CREST, NM				http://www.rld.state.nm.us/uploads/files/00000000%20Taxation%20and%20Your%20Real%20Estate%20	7/11/2018
874	TAXES AND REAL ESTATE: WHAT YOU NEED TO KNOW	21100192	3	E	ON DEMAND	JILL MALLOY CULPEPER, VA			THE CE SHOP https://www.thecesshop.com/online-education/new-	http://www.rld.state.nm.us/uploads/files/00000%20Taxes%20and%20RE%20-%20What%20You%2	6/12/2019
875	TECHNOLOGY TOOLS, TRENDS, AND RISK MANAGEMENT	20030012	4	E Changed to Elective from TRAINING	ON DEMAND	JILL MALLOY CULPEPER, VA			THE CE SHOP https://www.thecesshop.com/online-education/new-	http://www.rld.state.nm.us/uploads/files/00000000%20Tech%20Tools%20Trends%20%20Risk%20Mgmt%20initial%20and%20	11/14/2018
876	TECHNOLOGY, RULES AND ETHICS (GAAR)	30030381	4	ETH	LIVE						4/18/2018
877	TECHNOLOGY, SOCIAL MEDIA AND SMART SAFETY (GAAR)	30030351	3	E Changed to Elective from TRAINING	LIVE						2/15/2017
878	THE 80% LUNCH	30140751	1	E	LIVE						
879	THE APPRAISAL PROCESS FOR AGENTS AND BROKERS	21040062	4	C	ON DEMAND			APPRAISAL			
880	THE CLOSING DISCLOSURE STATEMENT (THE NEW HUD)	30050501	2	E	LIVE						
881	THE CODE MEETS THE RULES	20120201	2	ETH	LIVE	MARKETTA DAMONTE ABQ		ETHICS		http://www.rld.state.nm.us/uploads/files/CodeMeetsttheRules2014.p	
882	THE GOOGLE UNIVERSE - THE CLOUD COMPUTING SOLUTION	30030191	3	E Changed to Elective from TRAINING	LIVE						
883	THE NEW RESPA	21010411	4	ED	LIVE	STEVEN RIEMANN SANTA FE		RE LAW		http://www.rld.state.nm.us/uploads/files/NewRESPA2014.pdf	
884	THE POWER OF NON-SELLING	30130571	3	E Changed to Elective from TRAINING	LIVE						

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
885	THE REAL ESTATE DEVELOPMENT PROCESS	30140811	8	E	LIVE						
886	The Realtor's Nightmare, Didn't Look at the Title Commitment	21021031	1	E	LIVE	CRYSTAL LE MASTER ABQ		TITLE		http://www.rld.state.nm.us/uploads/files/00000%20The%20Realtors%20Nightmare%2C%20Didn%20Look	4/10/2019
887	THE REALTOR'S ESSENTIAL TECHNOLOGY TOOLBOX (GAAR)	30030371	3	E Changed to Elective from TRAINING	LIVE						1/17/2018
888	THE RESPA REFORM: WHAT YOU DON'T KNOW WILL HURT YOU (SWMLS)	30011101	4	E	LIVE						8/8/2018
889	THE TINY HOUSE: IS IT A PHASE OR A CRAZE?	21090222	4	E	ON DEMAND				KAPLAN https://www.kapre.com	http://www.rld.state.nm.us/uploads/files/The%20Tiny%20House%20	5/9/2018
890	THE TRUTH ABOUT MOLD	21070092	4	E	ON DEMAND			DISCLOSURE	KAPLAN https://www.kapre.com	NO OUTLINE AVAILABLE	
891	THE VALUATION OF PARTIAL ACQUISITIONS (rights of way)	30090001	10	E	one time	IRWA Sponsored					12/11/2019
892	THE WHY, THE HOW AND THE WHAT: DELIVERING EXCELLENT CUSTOMER SERVICE	30130611	1	E Changed to Elective from TRAINING	LIVE						
893	TILA/RESPA INTEGRATED DISCLOSURE RULE	20141092	3	E	ON DEMAND	PAUL LORENZEN NAMPA, IDAHO			MC KISSOCK https://www.mckissock.com/real-estate/continuing	http://www.rld.state.nm.us/uploads/files/TilaRESPAOutline.pdf	
894	TIME KILLERS, DEAL KILLERS AND OTHER MINES IN THE FIELD	21020501	3	E	LIVE	SCOTT FLOREZ ABQ MARY ANN HOWARD ABQ STEVE FOSTER FARMINGTON		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/Time%20Killers%20Deal%20	
895	TITLE CONCEPTS & PRACTICES FOR THE REAL ESTATE PROFESSIONAL	21020511	2	E	LIVE	MARY ANN HOWARD ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/Title%20Concepts%20%20P	
896	TITLE EXAMINATION FROM EXAMINATION TO COMMITMENT	30020661	5	E	LIVE						
897	TITLE INSURANCE	21020531	4	E	LIVE			PRINCIPLES & PRACTICE			
898	TITLE INSURANCE LAW IN NEW MEXICO	21020541	2	E	LIVE			PRINCIPLES & PRACTICE			
899	TITLE LAW FROM A TO Z (NBI) 2016	30020761	10	E	LIVE						2/15/2017
900	TITLE LAW FROM START TO FINISH (2016)	30010711	6	E	LIVE						
901	TITLE LAW FROM START TO FINISH (2017)	30011041	6	E	LIVE						7/19/2017
902	TITLES AND CLOSINGS	21020521	4	C	LIVE			PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/TitlesAndClosings2014.pd	

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
903	TODAY'S BUYERS AND SELLERS: WHAT THEY NEED TO KNOW	30020741	3	E	LIVE						
904	TODAY'S MLS	30020791	2	E	LIVE						
905	TODAY'S REAL ESTATE MARKETING (HOME STUDY)	21130492	4	E		RICHARD GALLEGOS ABQ		SALES SKILLS			3/11/2020
906	Top Ten Title Defects - Cured	30011191	6	C	LIVE/Distant	one time NBI Orlando Lucero					4/8/2020
907	TOP 8 TITLE DEFECTS - CURED (2016) (NBI)	30020751	6	E	LIVE						8/17/2016
908	TOP 9 TITLE DEFECTS - CURED	31020631	6	E	LIVE						
909	TOP TECH TOOLS TO EXCEED YOUR CLIENTS	30030421	3	E Changed to Elective from TRAINING	LIVE	ONE TIME		TECH	GAAR		7/10/2019
910	TOURISM MATTERS TO EVERYONE - REAL ESTATE BROKERS TOO!	30130411	1	E Changed to Elective from TRAINING	LIVE						
911	TRANSACTION BROKERAGE	21010321	4	E	LIVE	LOU TULGA ABQ		RE LAW		http://www.rld.state.nm.us/uploads/files/Transactio	
912	TRANSFERRING TITLE TO REAL PROPERTY	21010331	2	E	LIVE	JEANINE DODSON CORRALES (expired)		RE LAW			
913	TRUMP TAX CUT AND JOBS ACT AND IT'S EFFECT ON RE	20150022	4	E	ON DEMAND	RICHARD GALLEGOS ABQ			KAPLAN https://www.kapre.com	http://www.rld.state.nm.us/uploads/files/00000%20The%20Trump%20Tax%20Cuts	12/12/2018
914	TRUMP TAX CUT AND JOBS ACT AND IT'S EFFECT ON RE (LIVE)	20150031	4	E	LIVE	Richard Gallegos ABQ		TAXATION			
915	TRUST ACCOUNTS (PM)	21010341	4	E	LIVE	RICHARD MARES SANTA FE	PM	RE LAW/PROPERTY MANAGEMENT		http://www.rld.state.nm.us/uploads/files/Trust%20	
916	TRUST BASED SELLING: PROVEN WAYS TO STOP SELLING AND START ATTRACTING (GAAR)	30130821	3	E Changed to Elective from TRAINING	LIVE				GAAR		2/13/2019
917	TRUST BASED SUCCESS: PROVEN TO STOP STRESSING AND START LIVING (GAAR)	30130831	3	E Changed to Elective from TRAINING	LIVE				GAAR		2/13/2019
918	TURNING NEW AND EXISTING HOMES INTO SMART HOMES (RANM)(NMAR)	30030341	2	E	LIVE						6/15/2016
919	TWENTY MOST COST EFFECTIVE HOME IMPROVEMENTS	21020771	4	E	LIVE	LARRY ASHWOOD ABQ RICHARD GALLEGOS (LIVE-DISTANCE)			KAPLAN https://www.kapre.com	http://www.rld.state.nm.us/uploads/files/Twenty%	10/19/2016
920	ULI NEW MEXICO - THE TAO OF QUIRKY: UNLEASHING THE ECONOMIC POWER OF UNIQUENESS	30110561	1	E	LIVE						

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
921	ULI NEW MEXICO ANNUAL TRENDS 2014 CONFERENCE	30110371	1	E	LIVE						
922	ULI NEW MEXICO ANNUAL TRENDS 2015 CONFERENCE	30140951	1	E	LIVE						
923	ULI NEW MEXICO BUILDING HEALTHY PLACES	30140841	1	E	LIVE						
924	ULI NM - 2030 DISTRICTS WITH ED MAZRIA	30140941	1	E	LIVE						
925	UNCLE SAM HAS HOMES FOR SALE	21050412	4	E	ON DEMAND	MICHAEL MC ALLISTER GREENWOOD VILLAGE, CO		FINANCE	THE CE SHOP https://www.thecesshop.com/online-education/new...	http://www.rld.state.nm.us/uploads/files/UncleSamHasHomesOutli	
926	Uncrapify Your Future	30150031	1	E Changed to Elective from TRAINING	LIVE	CARNM One Time					5/13/2020
927	UNDERSTANDING & USING LEASE WITH OPTION TO PURCHASE	21020601	4	E	LIVE	LOU TULGA ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/UUwithOptiontoPurchase2	
928	UNDERSTANDING 1031 TAX DEFERRED EXCHANGES	21100161	6	C	LIVE	WILLIAM MC COY ABQ		TAXATION		http://www.rld.state.nm.us/uploads/files/Understanding%20the%201	
929	UNDERSTANDING 1031 TAX DEFERRED EXCHANGES	22100142	6	C	ON DEMAND			TAXATION	KAPLAN https://www.kapre.com	NO OUTLINE AVAILABLE	
930	UNDERSTANDING AND USING RANM (NMAR) FORMS	21020551	8	C	LIVE	(5 INSTRUCTORS AS OF 9/19 RICHARD CEDERBERG ABQ MARKETTA DAMONTE ABQ MICHAEL CLASS ABQ		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/Updated%20Understandin	
931	UNDERSTANDING ELECTRONIC TRANSACTIONS AND E-SIGNATURES	22020561	3	E	LIVE	JACK SHEEHAN PLACITAS 10/31/19		PRINCIPLES & PRACTICE			
932	UNDERSTANDING ELECTRONIC TRANSACTIONS AND E-SIGNATURES	22020562	3	E Changed to Elective from TRAINING	WEBINAR	JACK SHEEHAN PLACITAS		PRINCIPLES & PRACTICE			
933	UNDERSTANDING FORECLOSURE IN NEW MEXICO	21050201	8	E	LIVE	LYN CARTER ABQ		FINANCE		http://www.rld.state.nm.us/uploads/files/Understanding%20Foreclos	
934	UNDERSTANDING INVESTMENTS	30050371	8	E	LIVE						
935	UNDERSTANDING MEDIATION: A WIN-WIN STRATEGY	21010351	4	E	LIVE	LOU TULGA ABQ		RE LAW		http://www.rld.state.nm.us/uploads/files/Understanding%20Mediatio	
936	UNDERSTANDING MORTGAGE INTEREST RATES	21050341	4	E	LIVE			FINANCE			
937	UNDERSTANDING NEW MEXICO PROPERTY TAX SYSTEM	21020571	8	E	LIVE	TODD CLARKE ABQ		PRINCIPLES & PRACTICE			
938	UNDERSTANDING RESIDENTIAL REAL ESTATE INVESTMENT	21050421	8	E	LIVE	WILLIAM MC COY ABQ		FINANCE			

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Z	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
939	UNDERSTANDING THE CODE OF ETHICS	21120282	4	ETH/ NAR	ON DEMAND	JOHN WHEELER SAN DIEGO, CA			EMPIRE LEARNING https://www.empirelearning.com/NM-co-courses	http://www.rld.state.nm.us/uploads/files/Understanding%20the%20C	11/16/2016
940	UNDERSTANDING THE COMMERCIAL LEASE AGREEMENT	30140561	6	E	LIVE						
941	UNDERSTANDING LEGAL DESCRIPTIONS & SURVEYS (CARNM)	30020931	2	C	LIVE	ONETIME					9/9/2020
942	UNDERSTANDING THE LOAN PROCESS	21050221	4	E	LIVE	ROBERT TREECE ABQ DIRK GRAY		FINANCE		http://www.rld.state.nm.us/uploads/files/Understanding%20the%20L	
943	UNDERSTANDING THE MH TRANSACTION (RANM)	30070011	1	E	LIVE						7/11/2018
944	UNDERSTANDING THE MORTGAGE FORECLOSURE CONSULTANT FRAUD PREVENTION ACT	21050461	1	E	LIVE	LYN CARTER ABQ		FINANCE			
945	UNDERSTANDING TITLE COMMITMENTS AND POLICIES	22020581	2	E	LIVE	STEVEN RIEMANN SANTA FE		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/UnderstandingTitleCommi	
946	UNDERSTANDING WOOD DESTROYING PESTS	21070151	4	C	LIVE	ALAN FEUER RIO RANCHO	PM	DISCLOSURE		http://www.rld.state.nm.us/uploads/files/UnderstandingWoodDestro	
947	UNDERSTANDING YOUR OVERALL CREDIT SCORE	21050411	1	E	LIVE	LIJU JAMES HOUSTON, TX		FINANCE		http://www.rld.state.nm.us/uploads/files/Understanding%20Your%20	
948	UNIFORM APPRAISAL DATASET AND THE REALTOR	30040091	1	E	LIVE						
949	UNIFORM OWNER-RESIDENT RELATIONS ACT (PM)	21010361	6	C	LIVE	(6 INSTRUCTORS AS OF 9/19) CAROLYN HALLETT CEDAR CREST 1 SHAWN JOHNSON FARMINGTON, NM WILLIAM MC COY ABQ	PM	RE LAW/ PROPERTY MANAGEMENT			
950	UPDATE - REGULATORY CHANGES IN TITLE INSURANCE	21010371	2	E	LIVE	STEVEN RIEMANN SANTA FE		RE LAW			
951	UPDATE AND LIABILITY REDUCTION TOPICS	30010791	3	ED	LIVE						
952	Us versus Them - Putting the Other Generations in their Places	30150021	1	E Changed to Elective from TRAINING	LIVE	CARNM One Time					5/13/2020
953	USING A REVERSE MORTGAGE FOR A HOME PURCHASE	21050451	3	E	LIVE	BRUCE ANDERSON ABQ DIRK GRAY SANTA FE GORDON MITCHELL ABQ		FINANCE		http://www.rld.state.nm.us/uploads/files/UsingAReverseMortgageCo	
954	USING THE 10BII TO HELP CONSUMERS SAVE MONEY	21030171	2	E	LIVE	WILLIAM MC COY ABQ PETER PARNEGG FORT COLLINS, CO		TECH			
955	VA-CLOSING THE DEAL	30050511	2	E	LIVE						6/21/2017
956	WATER RIGHTS - also see SFS 8 (SANTA FE SPECIALIST #21150091)	21020701/ 21150091	4	C	LIVE	KYLE HARWOOD SANTA FE		PRINCIPLES & PRACTICE		http://www.rld.state.nm.us/uploads/files/WaterRightsc2014.pdf	

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
957	WATER RIGHTS IN NEW MEXICO (NBI)	31020661	6	E	LIVE						8/17/2016
958	WATER RIGHTS IN THE STATE OF NEW MEXICO	31020651	1	E	LIVE						
959	WATER: HOW IT AFFECTS YOUR PROPERTY	21088211	4	E	LIVE	RICHARD GALLEGOS ABQ; Shahram Missaghi (Kaplan)		WATER			2/13/2019
960	WELLS AND SEPTICS - A BROKER'S GUIDE TO REGULATION	21080071	4	C	LIVE	CAROLYN HALLETT CEDAR CREST, NM		ENVIRONMENTAL		http://www.rld.state.nm.us/uploads/files/WellsSeptics2014.pdf	
961	WHAT MAKES A PROFESSIONAL	21050551	4	E	LIVE	VIC BRUNO ABQ				http://www.rld.state.nm.us/uploads/files/000000000%20%20What%20Makes%20A%20Professional%20	1/9/2019
962	WHAT REAL ESTATE PROFESSIONALS NEED TO KNOW ABOUT FHA	21050372	4	C	ON DEMAND			FINANCE		http://www.rld.state.nm.us/uploads/files/NM-What%20Real%20	
963	WHAT'S ON THE HUD-1 SETTLEMENT AND WHY?	21050281	2	E	LIVE	SCOTT FLOREZ ABQ MARY ANN HOWARD ABQ		FINANCE		http://www.rld.state.nm.us/uploads/files/000000000%20Whats%20on%20the%20HUD-1%20Settlement%20	
964	WHEN YOU COME TO THE FORK IN THE ROAD - TAKE IT	21120281	4	ETH/NAR	LIVE	RICK HARRIS TALENT, OR 12/30/19				http://www.rld.state.nm.us/uploads/files/When%20You%20Come%20to	12/21/2016
965	WHEN YOU COME TO THE FORK IN THE ROAD, TAKE IT! ETHICS FOR RE PROFESSIONALS (GAAR)	30120251	4	ETH	LIVE						8/17/2016
966	Where I Am -- The Power of Uniqueness	30010221	1	E	LIVE	CARNM One Time					5/13/2020
967	Where is America is Moving? Kaplan	21150111	4	E	LIVE	GERALD ANDERSON					10/14/2020
968	WHY TITLE INSURANCE	21010381	4	E	LIVE	STEVEN RIEMANN SANTA FE CRYSTAL LE MASTER ABQ		RE LAW		http://www.rld.state.nm.us/uploads/files/WhyTitleInsurance2014.pd	
969	WILDFIRE RISK IN REAL ESTATE	21080171	3	E	LIVE	RICHARD GALLEGOS ABQ			KAPLAN https://www.kapre.com	http://www.rld.state.nm.us/uploads/files/05%20Richard%20Gallegos	6/15/2016
970	WILDFIRE RISK IN REAL ESTATE ONLINE	21080172	3	E	ON DEMAND	RICHARD GALLEGOS ABQ			AVR+CE http://www.avrce.com	http://www.rld.state.nm.us/uploads/files/12%20Richard%20Gallegos	8/17/2016
971	WILLS AND TRUSTS, PROBATE AND ESTATES	21010871	2	E	LIVE			RE LAW			
972	WIN WIN NEGOTIATIONS	30130691	8	E	LIVE						
973	WINNING WITH SELLERS	30130651	8	E Changed to Elective from TRAINING	LIVE						
974	WORKING WITH THE FIRST TIME HOME BUYER AND MFA PROGRAMS	21050241	4	E	LIVE	TERI BACA ABQ		FINANCE		http://www.rld.state.nm.us/uploads/files/WorkingWithFirstTimeHo	

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2	TITLE	NUMBER	CEU	CATEGORY	TYPE	INSTRUCTORS APPROVED		SUBJECT	WEB ACCESS FOR ON DEMAND	OUTLINE	EAC RECOMMEND
975	WORKING WITH TODAY'S HYPER CONNECTED CONSUMER (GAAR)	30130791	3	E Changed to Elective from TRAINING	LIVE	ONE TIME					1/17/2018
976	WRAP AROUND REAL ESTATE CONTRACTS	22050231	3	E	LIVE	TERRY WHITE ABQ Expired		FINANCE		http://www.rld.state.nm.us/uploads/files/WrapAroundREContracts.p	
977	YES, YOUR HONOR, I DID DISCLOSE	21070101	4	C	LIVE	RICHARD CEDERBERG ABQ BRANDON CURTIS (LIVE/ZOOM) ABQ		DISCLOSURE		http://www.rld.state.nm.us/uploads/files/YesYourHonorOutline201	
978	YOUR LAND, YOUR LEGACY: CONSERVATION EASEMENTS	30020881	1	E	LIVE	ONE TIME		PRINCIPLES & PRACTICE	REI-LC		6/12/2019
979	YOUR LAND, YOUR LEGACY: INTRUSION ON SURFACE USE	30020891	1	E	LIVE	ONE TIME		PRINCIPLES & PRACTICE	REI-LC		6/12/2019
980	YOUR LAND, YOUR LEGACY: FARM AND RANCH PROPERTIES - FAMILY LEGACY OR LIABILITY	30020901	1	E	LIVE	ONE TIME		PRINCIPLES & PRACTICE	REI-LC		6/12/2019
981	YOUR LAND, YOUR LEGACY: ESTATE PLANNING	30020911	1	E	LIVE	ONE TIME		PRINCIPLES & PRACTICE	REI-LC		6/12/2019
982	Your Client's Financing (ON DEMAND)	21051012	2	E	ON DEMAND	KAPLAN - GALLEGOS		FINANCE	KAPLAN https://www.kaprecom		1/8/2020
983	YOUR SUCCESSFUL REAL ESTATE CAREER: USING THE VALUE OF YOUR GAAR AND SWMLS MEMBERSHIP	20130321	6	E Changed to Elective from TRAINING	LIVE	KELLY TINNIN ABQ				http://www.rld.state.nm.us/uploads/files/00000000%20Your%20Successful%20RE%20Career-	12/12/2018
984	ZAP THE GAP (NMAR)	30120281	3	E	LIVE	ONE TIME		PRINCIPLES AND PRACTICE			7/10/2019
985											
986											
987											