



2022 Tri-Elevation Leadership Development Program Application

The Leadership Development Program (LDP) is a unique program designed to enhance your professionalism and leadership skills.

This program:

- Provides the confidence and motivation to become more involved in your professional and social communities;
- Teaches you how the leadership at PAAR, SVVAR and/or NAAR is structured, how that structure functions and interrelates to both Arizona REALTORS® and the National Association of REALTORS®;
- Gives you a better understanding of how the REALTOR® Association works on a local, state, and national level; and,
- Provides you the opportunity to network with other REALTORS® and to gain valuable experience.

Ultimately, you will use your newly acquired leadership skills to the betterment of the Association on a local, state and national level along with your own business.

Program enrollment is limited to 21 participants. Applications must be returned to your respective association by Tuesday, March 1, 2022. The program fee is \$129.

For more information, contact **Suzanne Westrum** (928-445-2663, suzanne@paar.org), **Lauren DePoe** (928-282-5409, evp@svvar.com), **Judy Jackson** (928-779-4303, judyj@nazrealtor.com) or **Dave Richards** (602- 721-8918, dave@eliteperformanceassociates.com).



Applicant Information

First and Last Name: _____

Preferred Name: _____

Address: _____

City State ZIP Code

Phone: _____ Email: _____

Birth Date: _____ Gender: _____ Year Licensed: _____

Real Estate Designations earned: _____

Work Experience

Business Company & Address: _____

Number of Years in Business Number of Years Active in Real Estate: _____

From: _____ To: _____ Commercial _____ Residential _____

Other States Currently Licensed _____ RES _____ COM _____

Other States Previously Licensed _____ RES _____ COM _____

1. Real estate experience: How long have you been an active REALTOR®? In what area of real estate are you most experienced?



2. Past work experience outside of real estate:

3. Educational background (include any designations and/or awards earned):

4. Past and present association/board and/or community involvement:

5. Why do you want to participate in this program?

6. What does leadership mean to you?



Commitment

- A) There will be five meetings to attend over the course of the program.*
- B) Dates may change due to unforeseen circumstances. As much notice as possible will be provided.*
- C) Participants must arrive 15 minutes early and attend ALL meetings. Absences will be approved only for sickness/family emergencies.*
- D) There will be no absence granted to attend a closing or write an offer; participants must schedule other activities outside meeting hours.*

Tuition

The fee to participate in this program is \$129 payable upon acceptance. This fee will assist to offset meeting supplies.

Disclaimer and Signature

I am committed to fulfilling the requirements of the Tri Elevation LDP I will devote the time, and resources necessary to complete the program. I understand the above commitments and agree to be bound by them in signing this application.

Signature _____ Date: _____

Please send all completed application and picture of your business card via email to your respective Associations.

Application Deadline Date

Tuesday, March 1, 2022



TRI-ELEVATION

LEADERSHIP DEVELOPMENT PROGRAM



The Tri Elevation Leadership Development Program (LDP) is a unique program designed to identify and develop potential leaders for the Northern Arizona, Prescott Area, and Sedona-Verde Valley REALTOR® associations.

The program will include 5 sessions on:

- Thursday, March 31
- Thursday, April 14
- Thursday, May 12
- Thursday, June 9

Session topics will include:

- Leading Ourselves and Others
- Communication for Leaders
- Leading Locally
- Expanding Your Reach

Each session will be held from 1:00 pm - 4:00 pm

All interested parties should return their applications and \$129 per participant signup fee to their respective associations by Tuesday, March 1, 2022 to:

Northern Arizona Association of REALTORS®: Judy Jackson at judyj@nazrealtor.com

Prescott Area Association of REALTORS®: Dan Hoins at dan@paar.org

Sedona-Verde Valley Association of REALTORS®: Lauren DePoe at evp@svvar.com

**For more information, contact Dave Richards at
dave@eliteperformanceassociates.com**